



Residual Value Lease Guide

2012 – 2011 Models

September – October 2011 (v4)

Effective 10-1-11 to 10-31-11

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
8-31-11	1	All		Initial Publication	9-1-11 to 9-6-11
9-7-11	2	GM	All	• Residual Modification	9-7-11 to 9-14-11
			2012	• Model Announcement – Cadillac Escalade EXT	
		Chrysler	All	• Residual Modification	
			2012	• Model Announcement – Dodge Journey Crew	
		Suzuki	All	• Residual Modification	
			2012	• Model Announcement – Grand Vitara, Kizashi and SX4	
9-14-11	3	GM	2012	• Model Announcement – Chevrolet Camaro	9-15-11 to 9-30-11
9-30-11	4	All	2010	• As a result of model year change-over, removed all 2010 model year vehicles	10-1-11 to 10-31-11
		GM	2012	• Model Announcement – Chevrolet Silverado and GMC Sierra	
		Chrysler	2012	• Model Announcement – Dodge Charger	
10-6-11	4b	Chrysler	2012	• Model Announcement – Dodge Avenger and Ram Truck Ram 1500/2500/3500	
10-12-11	4c	Chrysler	2012	• Model Announcement – Dodge Avenger SXT Plus, Grand Caravan and Journey AVP	
10-20-11	4d	GM	2012	• Model Announcement – Chevrolet Sonic	
		Chrysler	2012	• Model Announcement – Jeep Compass and Patriot	
10-26-11	4e	Chrysler	2012	• Model Announcement – Dodge Caliber, Challenger, and Ram Cargo Van	

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GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
MALIBU						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	<u>36mo</u> 51%	<u>48mo</u> 46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\%$ rounded downward						
Residual for 42 month transaction is 48%						

New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
GRANTURISMO						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	<u>36mo</u> 42%	<u>48mo</u> 37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\%$ rounded downward						
Residual for 42 month standard mileage transaction is 39%						

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Saab passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Maserati passenger cars (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
8. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac and Saturn models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

Ally does not currently charge a disposition fee.

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 10¢ per mile
- Cadillac vehicles only: 15¢ per mile
- Maserati vehicles only *: 40¢ per mile

* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati): reduce by \$900 (36 x 10¢ x 250)		
Cadillac Only: reduce by \$1350 (36 x 15¢ x 250)		
Maserati Only: reduce by \$3600 (36 x 40¢ x 250)		

Under the Low Mileage Program the residuals for eligible new vehicles driven over 12,000 miles (but less than 13,201 miles) annually must be reduced at the below rates.

- All (except Cadillac & Maserati): 12¢ per mile
- Cadillac vehicles only: 15¢ per mile

Under the Ultra Low Mileage Program, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at 20¢ per mile (40¢ per mile on Maserati vehicles).

Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

Low Mileage Program (12,000/yr):

- Maserati vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.
- Non-Maserati vehicles to be driven over 13,200 miles per year (1,100 per month) are **not** eligible for the Low Mileage Program.

Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac & Maserati)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 10¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (Light Duty only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate

$$\begin{aligned} \text{Net Cap Cost} \times \text{Net Cap Cost Factor} &= \text{Net Cap Cost Payment} \\ \$30,000 \times 0.0291127 &= \$873.38 \\ \text{Residual Value} \times \text{Residual Factor} &= \text{Residual Value Credit} \\ \$13,800 \times 0.0263403 &= \$363.50 \\ \text{Net Cap Cost Payment} - \text{Residual Value Credit} &= \text{Monthly Payment} \\ \$873.38 - \$363.50 &= \$509.88 \end{aligned}$$

SmartLease payment factors are provided in the table below (see pages 6-8).

SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952
12.25%	0.0880668	0.0771738
12.50%	0.0881645	0.0770526

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430
12.25%	0.0467134	0.0362383
12.50%	0.0468196	0.0361339

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062
12.25%	0.0421328	0.0317040
12.50%	0.0422405	0.0316020

SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883
10.75%	0.0378223	0.0286865
11.00%	0.0379304	0.0285849
11.25%	0.0380386	0.0284837

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422
10.75%	0.0323308	0.0232438
11.00%	0.0324413	0.0231458
11.25%	0.0325521	0.0230481

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518
10.75%	0.0302233	0.0211549
11.00%	0.0303349	0.0210585
11.25%	0.0304468	0.0209623

SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	43	41	39	36	34	30
Reg Cab LT	41	39	38	35	33	29
Ext Cab Work Truck	46	44	42	39	37	33
Ext Cab LS	48	46	44	40	38	34
Ext Cab LT	48	46	44	40	38	34
Ext Cab LTZ	45	43	41	38	36	32
Crew Cab Work Truck	48	46	44	41	39	34
Crew Cab LS	49	47	45	42	40	35
Crew Cab LT	50	48	46	42	40	36
Crew Cab LTZ	46	44	42	39	37	33

SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	55	52	50	46	44	38
Crew Cab 2HY	53	50	48	44	42	37

SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	42	40	38	35	33	30
Reg Cab LT	43	41	40	37	35	31
Ext Cab Work Truck	47	45	43	40	38	34
Ext Cab LT	48	46	44	41	39	35
Ext Cab LTZ	47	45	43	40	38	34
Crew Cab Work Truck	53	51	49	45	43	38
Crew Cab LT	58	55	53	49	47	42
Crew Cab LTZ	51	49	47	44	42	37

SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	46	44	42	39	37	33
Reg Cab LT	44	42	41	38	36	32
Ext Cab Work Truck	51	49	47	43	41	37
Ext Cab LT	50	48	46	43	41	36
Ext Cab LTZ	50	48	46	43	41	36
Crew Cab Work Truck	54	51	49	45	43	39
Crew Cab LT	53	51	49	45	43	38
Crew Cab LTZ	51	49	47	43	41	37

SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	49	47	45	41	39	35
Reg Cab LT	46	44	42	39	37	33
Ext Cab Work Truck	50	48	46	43	41	36
Ext Cab LS	52	50	48	44	42	37
Ext Cab LT	52	50	48	44	42	37
Ext Cab LTZ	50	48	46	42	40	36
Crew Cab Work Truck	51	49	47	43	41	36
Crew Cab LS	54	52	50	46	44	39
Crew Cab LT	54	52	50	46	44	39
Crew Cab LTZ	51	49	47	43	41	37

2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	58	55	53	48	46	40
Crew Cab 2HY	57	54	52	47	45	39

SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	48	46	44	40	38	34
Reg Cab LT	50	48	46	42	40	35
Ext Cab Work Truck	52	50	48	44	42	38
Ext Cab LT	51	49	47	43	41	37
Ext Cab LTZ	52	50	48	45	43	38
Crew Cab Work Truck	58	55	53	49	47	41
Crew Cab LT	56	54	52	48	46	40
Crew Cab LTZ	54	52	50	46	44	39

SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	52	50	48	44	42	38
Reg Cab LT	54	52	50	46	44	39
Ext Cab Work Truck	56	54	52	48	46	40
Ext Cab LT	56	53	51	47	45	40
Ext Cab LTZ	53	51	49	45	43	38
Crew Cab Work Truck	59	56	54	50	48	43
Crew Cab LT	56	54	52	48	46	41
Crew Cab LTZ	55	53	51	47	45	39

GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	45	43	41	38	36	31
Reg Cab SLE	41	39	38	35	33	29
Ext Cab Work Truck	48	46	44	40	38	33
Ext Cab SL	49	47	45	41	39	34
Ext Cab SLE	47	45	43	39	37	33
Ext Cab SLT	46	44	42	39	37	32
Crew Cab Work Truck	50	48	46	42	40	35
Crew Cab SL	52	49	47	43	41	36
Crew Cab SLE	51	49	47	43	41	36
Crew Cab SLT	48	46	44	40	38	34

SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	48	46	44	40	38	34

SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	55	52	50	45	43	37
Crew Cab 3HB	54	51	49	44	42	36

2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Reg Cab Work Truck	43	41	39	36	34
	Reg Cab SLE	45	43	41	38	36
	Ext Cab Work Truck	49	46	44	40	38
	Ext Cab SLE	48	46	44	40	38
	Ext Cab SLT	48	46	44	40	38
	Crew Cab Work Truck	55	52	50	46	44
	Crew Cab SLE	58	55	53	48	46
	Crew Cab SLT	52	50	48	44	42

SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab	54	52	50	46	44

SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Reg Cab Work Truck	48	46	44	40	38
	Reg Cab SLE	49	47	45	41	39
	Ext Cab Work Truck	53	50	48	44	42
	Ext Cab SLE	51	49	47	43	41
	Ext Cab SLT	51	49	47	43	41
	Crew Cab Work Truck	57	54	52	48	46
	Crew Cab SLE	53	50	48	44	42
	Crew Cab SLT	52	50	48	44	42

SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab	65	62	60	55	52

SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Reg Cab Work Truck	51	48	46	42	40
	Reg Cab SLE	47	45	43	40	38
	Ext Cab Work Truck	53	50	48	44	42
	Ext Cab SL	54	52	50	46	44
	Ext Cab SLE	54	51	49	45	43
	Ext Cab SLT	51	49	47	43	41
	Crew Cab Work Truck	54	52	50	46	44
	Crew Cab SL	56	53	51	47	45
	Crew Cab SLE	54	51	49	45	43
	Crew Cab SLT	51	49	47	43	41

SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab	52	49	47	43	41

SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab 3HA	60	57	54	49	46
	Crew Cab 3HB	58	55	53	48	45

2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Reg Cab Work Truck	49	47	45	41	39
	Reg Cab SLE	50	48	46	42	40
	Ext Cab Work Truck	53	50	48	44	42
	Ext Cab SLE	51	49	47	43	41
	Ext Cab SLT	48	46	44	40	38
	Crew Cab Work Truck	59	56	54	50	48
	Crew Cab SLE	56	53	51	47	45
	Crew Cab SLT	55	52	50	46	44

SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab	56	54	52	48	46

SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Reg Cab Work Truck	55	52	50	46	44
	Reg Cab SLE	55	52	50	46	44
	Ext Cab Work Truck	58	55	53	48	46
	Ext Cab SLE	55	52	50	46	44
	Ext Cab SLT	55	52	50	46	44
	Crew Cab Work Truck	61	58	56	51	49
	Crew Cab SLE	56	53	51	47	45
	Crew Cab SLT	56	53	51	47	45

SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo
	Crew Cab	58	55	53	49	47

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	29	27	26	23	22	19
3dr Van 2500 135wb	29	27	26	23	22	19
3dr Van 2500 155wb	28	26	25	22	21	18
3dr Van 3500 135wb	27	25	24	21	20	17
3dr Van 3500 155wb (-ZP3)	28	26	24	21	20	18
3500 Cutaway	28	26	24	21	20	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	25	22	21	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	26	24	23	20	19	17
3dr Van 1500 LT	28	26	25	22	21	18
3dr Van 2500 LS	29	27	26	23	22	19
3dr Van 2500 LT	31	29	28	25	23	20
3dr Van 3500 135wb 1LS	28	26	25	22	21	18
3dr Van 3500 135wb LT	28	26	25	22	21	18
3dr Van 3500 155wb 1LS (-ZP3)	28	26	24	21	20	18
3dr Van 3500 155wb LT (-ZP3)	28	26	25	22	21	19
3dr Van 3500 135wb 2LS	26	24	23	20	19	17
3dr Van 3500 135wb 2LT	28	26	25	22	21	18
3dr Van 3500 155wb 2LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb 2LT (-ZP3)	28	26	25	22	21	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	28	26	25	22	21	18
3dr Van 1500 LT	30	28	27	24	22	19
deduct with Conversion	4	4	4	4	4	4

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	38	36	35	32	30	27
Reg Cab LT	38	36	35	32	30	27
Ext Cab Work Truck	39	37	36	33	31	28
Ext Cab LS	43	41	40	37	35	31
Ext Cab LT	42	40	39	36	34	30
Ext Cab LTZ	42	40	38	35	33	30
Crew Cab Work Truck	41	39	38	35	33	29
Crew Cab LS	44	42	41	38	36	32
Crew Cab LT	44	42	40	37	35	31
Crew Cab LTZ	41	39	38	35	33	29

SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	47	45	43	39	37	32
Crew Cab 2HY	47	45	43	39	37	32

SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	35	33	32	29	28	25
Reg Cab LT	38	36	35	32	30	27
Ext Cab Work Truck	38	36	35	32	30	27
Ext Cab LT	41	39	38	35	33	29
Ext Cab LTZ	41	39	38	35	33	30
Crew Cab Work Truck	45	43	41	38	36	32
Crew Cab LT	49	47	45	41	39	35
Crew Cab LTZ	48	46	44	41	39	34

SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	36	34	33	30	28	25
Reg Cab DRW Work Truck	36	34	33	30	28	25
Reg Cab SRW LT	40	38	37	34	32	28
Reg Cab DRW LT	39	37	36	33	31	28
Ext Cab SRW Work Truck	41	39	38	35	33	29
Ext Cab DRW Work Truck	42	40	38	35	33	30
Ext Cab SRW LT	43	41	40	37	35	31
Ext Cab DRW LT	42	40	38	35	33	30
Ext Cab SRW LTZ	44	42	40	37	35	31
Ext Cab DRW LTZ	44	42	41	38	36	32
Crew Cab SRW Work Truck	47	45	43	40	38	34
Crew Cab DRW Work Truck	48	46	44	40	38	34
Crew Cab SRW LT	49	47	45	41	39	35
Crew Cab DRW LT	47	45	43	40	38	34
Crew Cab SRW LTZ	48	46	44	41	39	34
Crew Cab DRW LTZ	48	46	44	41	39	34

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	44	42	40	37	35	31
Reg Cab LT	42	40	38	35	33	30
Ext Cab Work Truck	44	42	40	37	35	31
Ext Cab LS	47	45	43	40	38	34
Ext Cab LT	46	44	42	39	37	33
Ext Cab LTZ	46	44	42	39	37	33
Crew Cab Work Truck	45	43	41	38	36	32
Crew Cab LS	48	46	44	41	39	35
Crew Cab LT	46	44	42	39	37	33
Crew Cab LTZ	45	43	42	39	37	33

SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	50	48	46	42	40	35
Crew Cab 2HY	49	47	45	41	39	34

SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	40	38	37	34	32	29
Reg Cab LT	42	40	39	36	34	30
Ext Cab Work Truck	43	41	40	37	35	31
Ext Cab LT	44	42	40	37	35	31
Ext Cab LTZ	44	42	40	37	35	31
Crew Cab Work Truck	50	48	46	42	40	36
Crew Cab LT	50	48	46	42	40	36
Crew Cab LTZ	49	47	45	41	39	35

SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	39	37	36	33	31	28
Reg Cab DRW Work Truck	39	37	36	33	31	28
Reg Cab SRW LT	46	44	42	39	37	33
Reg Cab DRW LT	45	43	41	38	36	32
Ext Cab SRW Work Truck	45	43	41	38	36	32
Ext Cab DRW Work Truck	46	44	42	39	37	33
Ext Cab SRW LT	47	45	43	40	38	34
Ext Cab DRW LT	46	44	42	39	37	33
Ext Cab SRW LTZ	46	44	42	39	37	33
Ext Cab DRW LTZ	48	46	44	41	39	35
Crew Cab SRW Work Truck	50	48	46	43	41	36
Crew Cab DRW Work Truck	51	49	47	43	41	37
Crew Cab SRW LT	52	50	48	44	42	37
Crew Cab DRW LT	50	48	46	43	41	36
Crew Cab SRW LTZ	49	47	45	42	40	35
Crew Cab DRW LTZ	52	50	48	44	42	37

2011 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	29	27	26	24	22	19
3dr Van 2500 135wb	29	27	26	23	22	19
3dr Van 2500 155wb	28	26	25	22	21	18
3dr Van 3500 135wb	28	26	25	22	21	18
3dr Van 3500 155wb (-ZP3)	28	26	25	22	21	18
3500 Cutaway	28	26	25	22	21	18
deduct with Conversion	4	4	4	4	4	4

SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	25	22	21	18
deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	26	24	23	20	19	17
3dr Van 1500 LT	28	26	25	23	22	19
3dr Van 2500 LS	29	27	26	23	22	19
3dr Van 2500 LT	32	30	29	26	24	20
3dr Van 3500 135wb 1LS	28	26	25	22	21	18
3dr Van 3500 135wb 1LT	28	26	25	23	22	19
3dr Van 3500 135wb 2LS	28	26	25	22	21	18
3dr Van 3500 135wb 2LT	28	26	25	22	21	18
3dr Van 3500 155wb 1LS (-ZP3)	28	26	25	22	21	18
3dr Van 3500 155wb 1LT (-ZP3)	29	27	26	23	22	19
3dr Van 3500 155wb 2LS (-ZP3)	28	26	25	22	21	18
3dr Van 3500 155wb 2LT (-ZP3)	28	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	27	25	24	21	20	17
3dr Van 1500 LT	29	27	26	23	22	19
deduct with Conversion	4	4	4	4	4	4

GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	39	37	35	32	30	27
Reg Cab SLE	37	35	34	31	29	26
Ext Cab Work Truck	40	38	37	34	32	28
Ext Cab SL	42	40	38	35	33	29
Ext Cab SLE	42	40	38	35	33	29
Ext Cab SLT	42	40	39	36	34	30
Crew Cab Work Truck	42	40	38	35	33	29
Crew Cab SL	46	44	42	38	36	32
Crew Cab SLE	44	42	40	37	35	30
Crew Cab SLT	41	39	38	35	33	29

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	44	42	40	37	35	31

SIERRA 1500 HYBRID 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	47	45	43	39	37	32
	Crew Cab 3HB	47	44	42	38	36	31

SIERRA 2500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	36	34	33	30	28	25
	Reg Cab SLE	38	36	35	32	30	26
	Ext Cab Work Truck	40	38	36	33	31	27
	Ext Cab SLE	40	38	36	33	31	28
	Ext Cab SLT	41	39	37	34	32	28
	Crew Cab Work Truck	47	45	43	39	37	33
	Crew Cab SLE	48	46	44	40	38	34
	Crew Cab SLT	48	46	44	40	38	33

SIERRA 2500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	51	49	47	43	41	36

SIERRA 3500HD 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	38	36	35	32	30	26
	Reg Cab DRW Work Truck	39	37	35	32	30	27
	Reg Cab SRW SLE	41	39	37	34	32	29
	Reg Cab DRW SLE	40	38	36	33	31	28
	Ext Cab SRW Work Truck	43	41	39	36	34	30
	Ext Cab DRW Work Truck	43	41	39	36	34	30
	Ext Cab SRW SLE	43	41	39	36	34	30
	Ext Cab DRW SLE	42	40	38	35	33	29
	Ext Cab SRW SLT	44	42	40	37	35	31
	Ext Cab DRW SLT	45	43	41	38	36	32
	Crew Cab SRW Work Truck	49	47	45	41	39	34
	Crew Cab DRW Work Truck	49	47	45	41	39	35
	Crew Cab SRW SLE	50	48	46	42	40	35
	Crew Cab DRW SLE	48	46	44	40	38	34
	Crew Cab SRW SLT	48	46	44	40	38	34
	Crew Cab DRW SLT	49	47	45	41	39	34

SIERRA 3500HD DENALI 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	52	50	48	44	42	37
	Crew Cab DRW	51	49	47	43	41	36

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	44	42	40	37	35	31
	Reg Cab SLE	41	39	38	35	33	29
	Ext Cab Work Truck	45	43	41	37	35	31
	Ext Cab SL	48	46	44	40	38	34
	Ext Cab SLE	46	44	42	39	37	32
	Ext Cab SLT	46	44	42	39	37	32
	Crew Cab Work Truck	45	43	41	37	35	31
	Crew Cab SL	50	48	46	42	40	35
	Crew Cab SLE	47	45	43	39	37	33
	Crew Cab SLT	45	43	41	38	36	32

SIERRA 1500 DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	47	45	43	40	38	33

SIERRA 1500 HYBRID 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab 3HA	51	48	46	41	39	34
	Crew Cab 3HB	50	47	45	41	39	33

SIERRA 2500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab Work Truck	42	40	38	35	33	29
	Reg Cab SLE	43	41	39	35	33	30
	Ext Cab Work Truck	45	43	41	37	35	31
	Ext Cab SLE	46	44	42	39	37	32
	Ext Cab SLT	44	42	40	37	35	31
	Crew Cab Work Truck	51	49	47	43	41	36
	Crew Cab SLE	50	48	46	42	40	35
	Crew Cab SLT	49	47	45	41	39	34

SIERRA 2500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab	52	50	48	44	42	37

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS							
SIERRA 3500HD 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab SRW Work Truck	42	40	38	34	32	29
	Reg Cab DRW Work Truck	42	40	38	35	33	29
	Reg Cab SRW SLE	47	45	43	39	37	33
	Reg Cab DRW SLE	46	44	42	38	36	32
	Ext Cab SRW Work Truck	48	46	44	40	38	34
	Ext Cab DRW Work Truck	49	47	45	41	39	34
	Ext Cab SRW SLE	49	47	45	41	39	34
	Ext Cab DRW SLE	47	45	43	39	37	32
	Ext Cab SRW SLT	48	46	44	40	38	34
	Ext Cab DRW SLT	49	47	45	41	39	34
	Crew Cab SRW Work Truck	52	50	48	44	42	37
	Crew Cab DRW Work Truck	53	50	48	44	42	37
	Crew Cab SRW SLE	53	50	48	44	42	37
	Crew Cab DRW SLE	51	49	47	43	41	36
	Crew Cab SRW SLT	51	49	47	43	41	36
	Crew Cab DRW SLT	52	49	47	43	41	36

SIERRA 3500HD DENALI 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Crew Cab SRW	54	52	50	46	44	38
	Crew Cab DRW	54	51	49	45	43	38

CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$.10 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		46	44	42	38	32
Reg Cab Tradesman (&2TB)		50	48	46	42	35
Reg Cab Express (&2TC)		51	48	46	42	35
Reg Cab SLT (&2TG)		45	43	41	37	31
Reg Cab Outdoorsman (&2TT)		45	43	41	37	31
Reg Cab Sport		44	42	40	37	31
Quad Cab ST (&2TA)		53	51	49	45	37
Quad Cab Express (&2TC)		56	53	51	47	39
Quad Cab SLT (&2TG)		51	49	47	43	36
Quad Cab Lone Star (&2TY)		51	49	47	43	36
Quad Cab Big Horn (&2TZ)		51	49	47	43	36
Quad Cab Outdoorsman (&2TT)		56	53	51	47	39
Quad Cab Sport		48	46	44	40	33
Quad Cab Laramie		50	48	46	42	35
Crew Cab ST (&2TA)		56	53	51	47	39
Crew Cab Express (&2TC)		60	57	55	50	42
Crew Cab SLT (&2TG)		54	51	49	45	38
Crew Cab Lone Star (&2TY)		55	52	50	46	39
Crew Cab Big Horn (&2TZ)		55	52	50	46	39
Crew Cab Outdoorsman (&2TT)		59	56	54	49	41
Crew Cab Sport		51	49	47	43	36
Crew Cab Laramie		54	51	49	45	37
Crew Cab Laramie Longhorn		52	49	47	43	36

RAM 2500 2WD						
		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST		45	43	42	39	32
Reg Cab SLT (&2TG)		42	40	39	37	30
Reg Cab Outdoorsman (&2TT)		42	40	39	36	30
Crew Cab ST		50	48	47	45	37
Crew Cab SLT (&2TG)		45	43	42	40	33
Crew Cab Lone Star (&2TY)		45	43	42	39	33
Crew Cab Big Horn (&2TZ)		45	43	42	39	33
Crew Cab Outdoorsman (&2TT)		45	43	42	40	33
Crew Cab Laramie		46	44	43	41	34
Crew Cab Laramie Longhorn		45	43	42	39	33
Mega Cab SLT (&2TG)		49	47	46	44	36
Mega Cab Lone Star (&2TY)		48	46	45	43	36
Mega Cab Big Horn (&2TZ)		48	46	45	43	36
Mega Cab Outdoorsman (&2TT)		50	48	47	44	37
Mega Cab Laramie		50	48	47	44	37
Mega Cab Laramie Longhorn		47	45	44	42	35
deduct w/o AutoTran		2	2	2	2	2

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		47	45	44	42	35
Reg Cab SLT (&2TG)		45	43	42	40	33
Crew Cab ST (&2TA)		50	48	47	45	37
Crew Cab SLT (&2TG)		46	44	43	41	34
Crew Cab Lone Star (&2TY)		45	43	42	40	33
Crew Cab Big Horn (&2TZ)		45	43	42	40	33
Crew Cab Outdoorsman (&2TT)		48	46	45	43	36
Crew Cab Laramie (&2TH)		48	46	45	43	36
Crew Cab Laramie Longhorn		47	45	44	41	35
Mega Cab SLT (&2TG)		51	49	48	45	37
Mega Cab Lone Star (&2TY)		49	47	46	43	36
Mega Cab Big Horn (&2TZ)		49	47	46	43	36
Mega Cab Outdoorsman (&2TT)		52	50	49	46	38
Mega Cab Laramie		52	50	49	46	39
Mega Cab Laramie Longhorn		50	48	47	44	37
deduct w/o AutoTran		2	2	2	2	2

RAM 1500 4WD						
		24 mo	27 mo	30 mo	36 mo	48 mo
Reg Cab ST (&2TA)		51	49	47	43	35
Reg Cab Tradesman (&2TB)		53	50	48	44	37
Reg Cab Express (&2TC)		53	51	49	45	37
Reg Cab SLT (&2TG)		48	46	44	40	34
Reg Cab Outdoorsman (&2TT)		47	45	43	39	33
Reg Cab Sport		47	45	43	39	33
Quad Cab ST (&2TA)		56	53	51	47	39
Quad Cab Express (&2TC)		58	55	53	49	41
Quad Cab SLT (&2TG)		53	51	49	45	37
Quad Cab Lone Star (&2TY)		53	50	48	44	37
Quad Cab Big Horn (&2TZ)		53	50	48	44	37
Quad Cab Outdoorsman (&2TT)		58	55	53	48	40
Quad Cab Sport		50	48	46	42	35
Quad Cab Laramie		52	50	48	44	36
Crew Cab ST (&2TA)		60	57	55	51	42
Crew Cab Express (&2TC)		62	59	57	52	44
Crew Cab SLT (&2TG)		58	55	53	48	40
Crew Cab Lone Star (&2TY)		59	56	54	49	41
Crew Cab Big Horn (&2TZ)		59	56	54	49	41
Crew Cab Outdoorsman (&2TT)		62	59	57	52	43
Crew Cab Sport		54	52	50	46	38
Crew Cab Laramie		57	54	52	48	40
Crew Cab Laramie Longhorn		55	52	50	46	38

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 2500 4WD		24 mo	27 mo	30 mo	36 mo	48 mo
	Reg Cab ST	49	47	46	43	41
	Reg Cab SLT (&2TG)	46	44	43	41	39
	Reg Cab Outdoorsman (&2TT)	45	43	42	40	38
	Crew Cab ST	54	52	50	47	45
	Crew Cab SLT (&2TG)	48	46	45	42	40
	Crew Cab Lone Star (&2TY)	47	45	44	42	40
	Crew Cab Big Horn (&2TZ)	47	45	44	42	40
	Crew Cab Outdoorsman (&2TT)	48	46	45	43	41
	Crew Cab Laramie	49	47	46	43	41
	Crew Cab Laramie Longhorn	46	44	43	41	39
	Crew Cab Power Wagon	46	44	43	41	39
	Mega Cab SLT (&2TG)	51	49	48	45	43
	Mega Cab Lone Star (&2TY)	50	48	47	44	42
	Mega Cab Big Horn (&2TZ)	50	48	47	44	42
	Mega Cab Outdoorsman (&2TT)	51	49	48	45	43
	Mega Cab Laramie	52	50	49	46	44
	Mega Cab Laramie Longhorn	49	47	46	44	42
	deduct w/o AutoTran	2	2	2	2	2

RAM 3500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST (&2TA)	51	49	48	45	43	38
	Reg Cab SLT (&2TG)	48	46	45	43	41	36
	Crew Cab ST (&2TA)	53	51	50	47	45	40
	Crew Cab SLT (&2TG)	50	48	47	44	42	37
	Crew Cab Lone Star (&2TY)	48	46	45	43	41	36
	Crew Cab Big Horn (&2TZ)	48	46	45	43	41	36
	Crew Cab Outdoorsman (&2TT)	51	49	48	46	44	38
	Crew Cab Laramie (&2TH)	51	49	48	46	44	38
	Crew Cab Laramie Longhorn	50	48	47	44	42	37
	Mega Cab SLT (&2TG)	54	52	51	48	46	40
	Mega Cab Lone Star (&2TY)	52	50	49	46	44	39
	Mega Cab Big Horn (&2TZ)	52	50	49	46	44	38
	Mega Cab Outdoorsman (&2TT)	55	53	51	48	46	40
	Mega Cab Laramie	55	53	52	49	47	41
	Mega Cab Laramie Longhorn	53	51	50	47	45	39
	deduct w/o AutoTran (ex Mega Lone Star)	2	2	2	2	2	2

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS							
RAM 1500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST (&2TA)	38	36	34	31	29	26
	Reg Cab Tradesman (&2TB)	40	38	36	33	31	27
	Reg Cab Adventurer (&2TC)	41	39	37	34	32	28
	Reg Cab SLT (&2TG)	40	38	36	33	31	27
	Reg Cab Outdoorsman (&2TT)	38	36	34	31	29	25
	Reg Cab Sport	38	36	35	32	30	26
	Quad Cab ST	42	40	38	35	33	28
	Quad Cab SLT (&2TG)	42	40	38	35	33	28
	Quad Cab Lone Star (&2TY)	43	41	39	35	33	29
	Quad Cab Big Horn (&2TZ)	43	41	39	35	33	29
	Quad Cab Outdoorsman (&2TT)	42	40	38	35	33	28
	Quad Cab Sport	41	39	37	34	32	28
	Quad Cab Laramie	40	38	36	33	31	27
	Crew Cab ST	45	43	41	38	36	31
	Crew Cab SLT (&2TG)	43	41	39	36	34	29
	Crew Cab Lone Star (&2TY)	44	42	40	36	34	30
	Crew Cab Big Horn (&2TZ)	44	42	40	36	34	30
	Crew Cab Outdoorsman (&2TT)	43	41	39	35	33	29
	Crew Cab Sport	43	41	39	35	33	29
	Crew Cab Laramie	42	40	38	34	32	28
	Crew Cab Laramie Longhorn	41	39	37	33	31	27

RAM 2500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	32	31	30	28	26	23
	Reg Cab SLT (&2TG)	32	31	30	28	26	23
	Reg Cab Outdoorsman (&2TT)	31	30	29	27	25	22
	Crew Cab ST	37	35	34	32	30	26
	Crew Cab SLT (&2TG)	34	33	32	30	28	24
	Crew Cab Lone Star (&2TY)	34	32	31	29	27	24
	Crew Cab Big Horn (&2TZ)	34	32	31	29	27	24
	Crew Cab Outdoorsman (&2TT)	35	33	32	30	28	25
	Crew Cab Laramie	37	35	34	32	30	26
	Crew Cab Laramie Longhorn	34	33	32	30	28	24
	Mega Cab SLT (&2TG)	36	34	33	31	29	26
	Mega Cab Lone Star (&2TY)	36	34	33	31	29	25
	Mega Cab Big Horn (&2TZ)	36	34	33	31	29	25
	Mega Cab Outdoorsman (&2TT)	36	35	34	32	30	26
	Mega Cab Laramie	38	36	35	33	31	27
	Mega Cab Laramie Longhorn	36	34	33	31	29	25
	deduct w/o AutoTran	2	2	2	2	2	2

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS							
RAM 3500 2WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	40	38	37	34	32	28
	Reg Cab SLT	37	35	34	32	30	27
	Crew Cab ST	42	40	39	36	34	29
	Crew Cab SLT	37	35	34	32	30	26
	Crew Cab Lone Star (&2TY)	37	35	34	32	30	26
	Crew Cab Big Horn (&2TZ)	37	35	34	32	30	26
	Crew Cab Outdoorsman (&2TT)	39	37	36	34	32	27
	Crew Cab Laramie	39	37	36	34	32	28
	Crew Cab Laramie Longhorn	38	36	35	33	31	27
	Mega Cab SLT (&2TG)	39	37	36	34	32	28
	Mega Cab Lone Star (&2TY)	39	37	36	34	32	28
	Mega Cab Big Horn (&2TZ)	39	37	36	34	32	28
	Mega Cab Outdoorsman (&2TT)	41	39	38	35	33	29
	Mega Cab Laramie	41	39	38	35	33	29
	Mega Cab Laramie Longhorn	40	38	37	34	32	28
	deduct w/o AutoTran	2	2	2	2	2	2

RAM 1500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST (&2TA)	39	37	35	32	30	26
	Reg Cab Tradesman (&2TB)	41	39	37	34	32	28
	Reg Cab Adventurer (&2TC)	42	40	38	34	32	28
	Reg Cab SLT (&2TG)	41	39	37	34	32	28
	Reg Cab Outdoorsman	40	38	36	33	31	27
	Reg Cab Sport	42	40	38	34	32	28
	Quad Cab ST	44	42	40	36	34	30
	Quad Cab SLT (&2TG)	45	43	41	37	35	30
	Quad Cab Lone Star (&2TY)	45	43	41	37	35	31
	Quad Cab Big Horn (&2TZ)	45	43	41	37	35	31
	Quad Cab Outdoorsman (&2TT)	45	43	41	37	35	30
	Quad Cab Sport	44	42	40	36	34	30
	Quad Cab Laramie	44	42	40	36	34	30
	Crew Cab ST	47	45	43	39	37	32
	Crew Cab SLT (&2TG)	46	44	42	38	36	31
	Crew Cab Lone Star (&2TY)	46	44	42	38	36	32
	Crew Cab Big Horn (&2TZ)	46	44	42	38	36	32
	Crew Cab Outdoorsman (&2TT)	45	43	41	37	35	31
	Crew Cab Sport	44	42	40	37	35	30
	Crew Cab Laramie	43	41	39	36	34	29
	Crew Cab Laramie Longhorn	42	40	38	35	33	28

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS							
RAM 2500 4WD		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
	Reg Cab ST	37	35	34	32	30	26
	Reg Cab SLT (&2TG)	35	34	33	31	29	25
	Reg Cab Outdoorsman (&2TT)	35	34	33	31	29	25
	Crew Cab ST	41	39	38	36	34	30
	Crew Cab SLT (&2TG)	38	36	35	33	31	27
	Crew Cab Lone Star (&2TY)	38	36	35	33	31	27
	Crew Cab Big Horn (&2TZ)	38	36	35	33	31	27
	Crew Cab Outdoorsman (&2TT)	38	36	35	33	31	27
	Crew Cab Laramie	40	38	37	35	33	28
	Crew Cab Laramie Longhorn	37	35	34	32	30	27
	Crew Cab Power Wagon	38	36	35	33	31	27
	Mega Cab SLT (&2TG)	40	38	37	35	33	29
	Mega Cab Lone Star (&2TY)	40	38	37	34	32	28
	Mega Cab Big Horn (&2TZ)	40	38	37	34	32	28
	Mega Cab Outdoorsman (&2TT)	40	38	37	35	33	28
	Mega Cab Laramie	40	38	37	35	33	29
	Mega Cab Laramie Longhorn	39	37	36	34	32	28
	deduct w/o AutoTran	2	2	2	2	2	2

		24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
RAM 3500 4WD							
	Reg Cab ST	44	42	41	38	36	32
	Reg Cab SLT	42	40	39	36	34	30
	Crew Cab ST	46	44	43	40	38	33
	Crew Cab SLT	42	40	39	36	34	30
	Crew Cab Lone Star (&2TY)	42	40	39	36	34	30
	Crew Cab Big Horn (&2TZ)	42	40	39	36	34	30
	Crew Cab Outdoorsman (&2TT)	43	41	40	37	35	31
	Crew Cab Laramie	43	41	40	37	35	31
	Crew Cab Laramie Longhorn	43	41	40	37	35	30
	Mega Cab SLT (&2TG)	44	42	41	38	36	31
	Mega Cab Lone Star (&2TY)	44	42	41	38	36	31
	Mega Cab Big Horn (&2TZ)	44	42	41	38	36	31
	Mega Cab Outdoorsman (&2TT)	45	43	42	40	38	33
	Mega Cab Laramie	45	43	42	39	37	32
	Mega Cab Laramie Longhorn	45	43	42	39	37	32
	deduct w/o AutoTran	2	2	2	2	2	2



New GM Models

2012 NEW GM MODELS

BUICK	20
CADILLAC	20
CHEVROLET	20
CHEVROLET TRUCK	20
GMC TRUCK	21

2011 NEW GM MODELS

BUICK	23
CADILLAC	23
CHEVROLET	23
CHEVROLET TRUCK	23
GMC TRUCK	24

BUICK

12 24 27 30 36 39 48

ENCLAVE 2WD

4dr Wgn Base	59	59	57	55	52	49	42
4dr Wgn Convenience	58	58	56	54	51	48	42
4dr Wgn Leather	57	57	55	53	50	47	41
4dr Wgn Premium	52	52	50	49	46	44	38

ENCLAVE AWD

4dr Wgn Base	61	61	59	57	53	50	44
4dr Wgn Convenience	60	60	58	56	52	49	43
4dr Wgn Leather	57	57	55	53	50	47	41
4dr Wgn Premium	53	53	51	50	47	44	38

LACROSSE

4dr Sdn	48	48	46	45	43	41	37
4dr Sdn Convenience	50	50	48	47	45	43	39
4dr Sdn Leather	50	50	48	47	45	43	39
4dr Sdn Leather AWD	51	51	49	48	46	44	40
4dr Sdn Premium 1	49	49	48	47	45	43	38
4dr Sdn Premium 1 AWD	50	50	48	47	45	43	39
4dr Sdn Premium 2	49	49	48	47	45	43	39
4dr Sdn Premium 2 AWD	50	50	48	47	45	43	39
4dr Sdn Premium 3	51	51	49	48	46	44	40
4dr Sdn Touring	50	50	48	47	45	43	39

REGAL

4dr Sdn Base	58	58	55	53	49	48	45
4dr Sdn Premium 1	55	55	53	51	47	46	43
4dr Sdn Premium 2	54	54	52	50	46	45	42
4dr Sdn Turbo Premium 1	57	57	54	52	48	47	44
4dr Sdn Turbo Premium 2	55	55	53	51	47	45	42
4dr Sdn Turbo Premium 3	54	54	52	50	46	44	41
deduct w/o AutoTran	3	2	2	2	2	2	2

CADILLAC

12 24 27 30 36 39 48

CTS COUPE

2dr Cpe	62	62	60	58	55	53	47
2dr Cpe Performance	56	56	54	52	49	47	42
2dr Cpe Premium	53	53	51	50	48	46	40
2dr Cpe AWD	62	62	60	58	55	53	47
2dr Cpe Performance AWD	56	56	54	52	49	47	43
2dr Cpe Premium AWD	55	55	53	51	48	46	42
2dr Cpe V	58	58	56	55	52	50	44
deduct w/o AutoTran	3	2	2	2	2	2	2

CTS SEDAN

4dr Sdn 3.0L	55	55	53	51	48	46	42
4dr Sdn 3.0L Luxury	53	53	51	50	47	45	40
4dr Sdn 3.6L Performance	51	51	49	48	46	44	39
4dr Sdn 3.6L Premium	50	50	48	47	45	43	38
4dr Sdn 3.0L AWD	57	57	55	53	50	48	44
4dr Sdn 3.0L Luxury AWD	55	55	53	52	49	47	42
4dr Sdn 3.6L Performance AWD	54	54	52	51	48	46	41
4dr Sdn 3.6L Premium AWD	52	52	50	49	47	45	40
4dr Sdn V	56	56	54	53	50	48	43
deduct w/o AutoTran	3	2	2	2	2	2	2

CTS WAGON

4dr Wgn 3.0L	54	54	52	51	48	46	41
4dr Wgn 3.0L Luxury	52	52	50	49	47	45	40
4dr Wgn 3.6L Performance	50	50	48	47	45	43	38
4dr Wgn 3.6L Premium	50	50	48	47	45	43	38
4dr Wgn 3.0L AWD	56	56	54	52	49	47	42
4dr Wgn 3.0L Luxury AWD	54	54	52	51	48	46	41
4dr Wgn 3.6L Performance AWD	51	51	49	48	46	44	39
4dr Wgn 3.6L Premium AWD	52	52	50	49	46	44	39
4dr Wgn V	56	56	54	52	49	47	42
deduct w/o AutoTran	3	2	2	2	2	2	2

ESCALADE 2WD

4dr Wgn Base	50	50	48	47	45	43	39
4dr Wgn Luxury	50	50	48	47	45	43	39
4dr Wgn Premium	49	49	47	46	44	42	38
4dr Wgn Platinum Edition	53	53	51	50	47	45	40
4dr Wgn ESV Base	50	50	48	47	45	43	38
4dr Wgn ESV Luxury	49	49	47	46	44	42	38
4dr Wgn ESV Premium	48	48	46	45	43	41	37
4dr Wgn ESV Platinum Edition	52	52	50	49	47	45	40

ESCALADE AWD

4dr Wgn Base	51	51	49	48	46	44	39
4dr Wgn Luxury	51	51	49	48	45	43	39
4dr Wgn Premium	50	50	48	47	45	43	38
4dr Wgn Platinum Edition	53	53	51	50	47	45	40
4dr Wgn ESV Base	50	50	48	47	45	43	39
4dr Wgn ESV Luxury	50	50	48	47	45	43	38
4dr Wgn ESV Premium	49	49	47	46	44	42	38
4dr Wgn ESV Platinum Edition	52	52	50	49	47	45	40
4dr Wgn EXT Base	54	54	52	51	48	46	41
4dr Wgn EXT Luxury	55	55	53	52	49	47	42
4dr Wgn EXT Premium	54	54	52	51	48	46	41

ESCALADE HYBRID 2WD

4dr Wgn	52	52	50	49	46	44	39
4dr Wgn Platinum	55	55	53	52	49	47	41

ESCALADE HYBRID 4WD

4dr Wgn	53	53	51	50	47	45	40
4dr Wgn Platinum	55	55	53	52	49	47	41

SRX 2WD

4dr Wgn Base	66	66	63	60	54	51	44
4dr Wgn Luxury	66	66	63	60	55	52	45
4dr Wgn Performance	64	64	61	58	53	50	44
4dr Wgn Premium	62	62	59	57	52	49	43

SRX AWD

4dr Wgn Luxury	64	64	61	58	53	50	43
4dr Wgn Performance	63	63	60	57	52	49	43
4dr Wgn Premium	62	62	59	56	51	48	42

CHEVROLET

12 24 27 30 36 39 48

CAMARO

2dr Cpe 1LS	65	65	63	61	58	55	49
2dr Cpe 2LS	65	65	63	61	58	55	49
2dr Cpe 1LT	61	61	59	58	55	53	47
2dr Conv 1LT	59	59	57	55	52	50	44
2dr Cpe 2LT	58	58	56	54	51	49	44
2dr Conv 2LT	53	53	51	50	48	46	40
2dr Cpe 1SS	65	65	63	61	58	55	48
2dr Conv 1SS	60	60	58	57	54	52	46
2dr Cpe 2SS	60	60	58	56	53	51	46
2dr Conv 2SS	57	57	55	54	51	49	43
deduct w/o AutoTran (ex 1LS & 1SS)	3	2	2	2	2	2	2

CORVETTE

2dr Cpe	54	54	53	52	50	48	42
2dr Cpe Z16 Grand Sport	49	49	47	46	44	42	38
2dr Conv	53	53	52	51	49	47	41
2dr Conv Z16 Grand Sport	51	51	50	49	47	45	41
2dr Cpe Z06	50	50	48	47	44	42	39
2dr Cpe ZR1	47	47	45	44	42	40	36
deduct w/o AutoTran (ex Cpe Z06 & Cpe ZR1)	3	2	2	2	2	2	2

CRUZE

4dr Sdn LS	61	61	59	57	53	50	44
4dr Sdn 1FL	61	61	59	57	53	51	45
4dr Sdn 1LT	62	62	60	58	54	51	45
4dr Sdn 2LT	59	59	57	55	52	49	43
4dr Sdn LTZ	57	57	55	53	50	48	42
4dr Sdn ECO	62	62	60	58	54	52	46
deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2

IMPALA

4dr Sdn LS	45	45	43	42	39	37	32
4dr Sdn LT	43	43	41	40	37	35	31
4dr Sdn LTZ	43	43	41	40	37	35	31

MALIBU

4dr Sdn 1FL	56	56	54	52	48	46	40
4dr Sdn LS	56	56	54	52	48	46	40
4dr Sdn 1LT	54	54	52	50	47	45	39
4dr Sdn 2LT	51	51	49	47	44	42	37
4dr Sdn 3LT	51	51	49	47	44	42	37
4dr Sdn 1LZ	51	51	49	48	45	43	37
4dr Sdn 2LZ	52	52	50	48	45	43	38

SONIC

4dr Sdn 1LS	68	68	64	60	53	50	44
4dr Sdn 2LS	68	68	64	60	53	50	44
4dr Sdn 1LT	67	67	63	59	52	49	43
4dr Sdn 2LT	67	67	63	59	52	49	43
4dr Sdn 1LTZ	65	65	61	58	51	48	42
4dr Sdn 2LTZ	65	65	61	58	51	48	42
5dr HB 1LS	66	66	62	59	52	49	43
5dr HB 2LS	67	67	63	59	52	49	43
5dr HB 1LT	66	66	62	59	52	49	43
5dr HB 2LT	66	66	62	59	52	49	42
5dr HB 1LTZ	65	65	61	58	51	48	42
5dr HB 2LTZ	64	64	60	57	50	47	41

VOLT

5dr HB without Navigation	67	67	66	65	63	61	56
5dr HB with Navigation	66	66	65	64	62	60	55

CHEVROLET TRUCK

12 24 27 30 36 39 48

EQUINOX 2WD

4dr Wgn LS	63	63	60	57	52	50	44
4dr Wgn 1LT	60	60	57	55	50	48	42
4dr Wgn 2LT	59	59	56	54	49	47	42
4dr Wgn LTZ	57	57	54	52	48	46	40

EQUINOX AWD

4dr Wgn LS	63	63	60	58	53	51	45
4dr Wgn 1LT	61	61	58	56	51	49	43
4dr Wgn 2LT	60	60	57	55	50	48	43
4dr Wgn LTZ	58	58	55	53	49	47	41

SILVERADO 1500 2WD

Reg Cab Work Truck	46	46	44	42	39	37	33
Reg Cab LT	44	44	42	41	38	36	32
Ext Cab Work Truck	49	49	47	45	42	40	36
Ext Cab LS	51	51	49	47	43	41	37
Ext Cab LT	51	51	49	47	43	41	37
Ext Cab LTZ	48	48	46	44	41	39	35
Crew Cab Work Truck	51	51	49	47	44	42	37
Crew Cab LS	52	52	50	48	45	43	38
Crew Cab LT	53	53	51	49	45	43	39
Crew Cab LTZ	49	49	47	45	42	40	36

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 2WD

Crew Cab 1HY	58	58	55	53	49	47	41
Crew Cab 2HY	56	56	53	51	47	45	40

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 2WD

Reg Cab Work Truck	45	45
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CHEVROLET TRUCK

	12	24	27	30	36	39	48
SILVERADO 1500 4WD							
Reg Cab Work Truck	52	52	50	48	44	42	38
Reg Cab LT	49	49	47	45	42	40	36
Ext Cab Work Truck	53	53	51	49	46	44	39
Ext Cab LS	55	55	53	51	47	45	40
Ext Cab LT	55	55	53	51	47	45	40
Ext Cab LTZ	53	53	51	49	45	43	39
Crew Cab Work Truck	54	54	52	50	46	44	39
Crew Cab LS	57	57	55	53	49	47	42
Crew Cab LT	57	57	55	53	49	47	42
Crew Cab LTZ	54	54	52	50	46	44	40

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 4WD							
Crew Cab 1HY	61	61	58	56	51	49	43
Crew Cab 2HY	60	60	57	55	50	48	42

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 4WD							
Reg Cab Work Truck	51	51	49	47	43	41	37
Reg Cab LT	53	53	51	49	45	43	38
Ext Cab Work Truck	55	55	53	51	47	45	41
Ext Cab LT	54	54	52	50	46	44	40
Ext Cab LTZ	55	55	53	51	48	46	41
Crew Cab Work Truck	61	61	58	56	52	50	44
Crew Cab LT	59	59	57	55	51	49	43
Crew Cab LTZ	57	57	55	53	49	47	42

Cab and Chassis (See Commercial Information Section)

SILVERADO 3500HD 4WD							
Reg Cab Work Truck	55	55	53	51	47	45	41
Reg Cab LT	57	57	55	53	49	47	42
Ext Cab Work Truck	59	59	57	55	51	49	43
Ext Cab LT	59	59	56	54	50	48	43
Ext Cab LTZ	56	56	54	52	48	46	41
Crew Cab Work Truck	62	62	59	57	53	51	46
Crew Cab LT	59	59	57	55	51	49	44
Crew Cab LTZ	58	58	56	54	50	48	42

Cab and Chassis (See Commercial Information Section)

SUBURBAN 2WD							
4dr Wgn 1500 LS	48	48	47	46	44	42	38
4dr Wgn 1500 LT	48	48	47	46	44	42	38
4dr Wgn 1500 LTZ	46	46	45	44	42	40	36
4dr Wgn 2500 LS	49	49	47	46	44	42	38
4dr Wgn 2500 LT	48	48	47	46	44	42	38

SUBURBAN 4WD							
4dr Wgn 1500 LS	52	52	50	49	47	45	41
4dr Wgn 1500 LT	51	51	50	49	47	45	40
4dr Wgn 1500 LTZ	49	49	48	47	45	43	39
4dr Wgn 2500 LS	51	51	49	48	46	44	40
4dr Wgn 2500 LT	51	51	50	49	47	45	40

TAHOE 2WD							
4dr Wgn 1500 LS	48	48	46	45	43	41	37
4dr Wgn 1500 LT	49	49	48	47	45	43	38
4dr Wgn 1500 LTZ	47	47	45	44	42	40	36

TAHOE 4WD							
4dr Wgn 1500 LS	51	51	49	48	46	44	40
4dr Wgn 1500 LT	51	51	49	48	46	44	40
4dr Wgn 1500 LTZ	48	48	46	45	43	41	37

TAHOE HYBRID 2WD							
4dr Wgn	50	50	48	47	45	43	39

TAHOE HYBRID 4WD							
4dr Wgn	52	52	50	49	47	45	40

TRAVERSE 2WD							
4dr Wgn LS	58	58	56	55	53	50	44
4dr Wgn 1LT	53	53	52	51	49	47	41
4dr Wgn 2LT	52	52	51	50	48	46	40
4dr Wgn LTZ	54	54	52	51	49	47	41

TRAVERSE AWD							
4dr Wgn LS	59	59	58	57	55	52	46
4dr Wgn 1LT	56	56	54	53	51	49	43
4dr Wgn 2LT	54	54	53	52	50	48	42
4dr Wgn LTZ	56	56	54	53	51	49	43

GMC TRUCK

	12	24	27	30	36	39	48
ACADIA 2WD							
4dr Wgn SL	59	59	57	55	52	49	43
4dr Wgn SLE	58	58	56	54	51	48	42
4dr Wgn SLT1	58	58	56	54	51	48	42
4dr Wgn SLT2	55	55	53	52	49	46	40
4dr Wgn Denali	55	55	53	52	49	47	41

ACADIA AWD							
4dr Wgn SL	61	61	59	57	54	51	44
4dr Wgn SLE	59	59	57	55	52	49	43
4dr Wgn SLT1	57	57	55	54	51	48	42
4dr Wgn SLT2	56	56	54	52	49	47	41
4dr Wgn Denali	57	57	55	53	50	47	41

SIERRA 1500 2WD							
Reg Cab Work Truck	48	48	46	44	41	39	34
Reg Cab SLE	44	44	42	41	38	36	32
Ext Cab Work Truck	51	51	49	47	43	41	36
Ext Cab SL	52	52	50	48	44	42	37
Ext Cab SLE	50	50	48	46	42	40	36
Ext Cab SLT	49	49	47	45	42	40	35
Crew Cab Work Truck	53	53	51	49	45	43	38
Crew Cab SL	55	55	52	50	46	44	39
Crew Cab SLE	54	54	52	50	46	44	39
Crew Cab SLT	51	51	49	47	43	41	37

SIERRA 1500 DENALI 2WD							
Crew Cab	51	51	49	47	43	41	37

Cab and Chassis (See Commercial Information Section)

GMC TRUCK

	12	24	27	30	36	39	48
SIERRA 1500 HYBRID 2WD							
Crew Cab 3HA	58	58	55	53	48	46	40
Crew Cab 3HB	57	57	54	52	47	45	39

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 2WD							
Reg Cab Work Truck	46	46	44	42	39	37	33
Reg Cab SLE	48	48	46	44	41	39	34
Ext Cab Work Truck	52	52	49	47	43	41	37
Ext Cab SLE	51	51	49	47	43	41	37
Ext Cab SLT	51	51	49	47	43	41	37
Crew Cab Work Truck	58	58	55	53	49	47	42
Crew Cab SLE	61	61	58	56	51	49	44
Crew Cab SLT	55	55	53	51	47	45	40

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD DENALI 2WD							
Crew Cab	57	57	55	53	49	47	42

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 2WD							
Reg Cab Work Truck	51	51	49	47	43	41	36
Reg Cab SLE	52	52	50	48	44	42	37
Ext Cab Work Truck	56	56	53	51	47	45	40
Ext Cab SLE	54	54	52	50	46	44	39
Ext Cab SLT	54	54	52	50	46	44	39
Crew Cab Work Truck	60	60	57	55	51	49	43
Crew Cab SLE	56	56	53	51	47	45	40
Crew Cab SLT	55	55	53	51	47	45	40

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD DENALI 2WD							
Crew Cab	68	68	65	63	58	55	49

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 4WD							
Reg Cab Work Truck	54	54	51	49	45	43	38
Reg Cab SLE	50	50	48	46	43	41	36
Ext Cab Work Truck	56	56	53	51	47	45	40
Ext Cab SL	57	57	55	53	49	47	41
Ext Cab SLE	57	57	54	52	48	46	41
Ext Cab SLT	54	54	52	50	46	44	39
Crew Cab Work Truck	57	57	55	53	49	47	41
Crew Cab SL	59	59	56	54	50	48	43
Crew Cab SLE	57	57	54	52	48	46	41
Crew Cab SLT	54	54	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 4WD							
Crew Cab	55	55	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 4WD							
Crew Cab 3HA	63	63	60	57	52	49	43
Crew Cab 3HB	61	61	58	56	51	48	42

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 4WD							
Reg Cab Work Truck	52	52	50	48	44	42	38
Reg Cab SLE	53	53	51	49	45	43	38
Ext Cab Work Truck	56	56	53	51	47	45	40
Ext Cab SLE	54	54	52	50	46	44	39
Ext Cab SLT	51	51	49	47	43	41	37
Crew Cab Work Truck	62	62	59	57	53	51	45
Crew Cab SLE	59	59	56	54	50	48	43
Crew Cab SLT	58	58	55	53	49	47	42

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD DENALI 4WD							
Crew Cab	59	59	57	55	51	49	43

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 4WD							
Reg Cab Work Truck	58	58	55	53	49	47	41
Reg Cab SLE	58	58	55	53	49	47	42
Ext Cab Work Truck	61	61	58	56	51	49	44
Ext Cab SLE	58	58	55	53	49	47	42
Ext Cab SLT	58	58	55	53	49	47	42
Crew Cab Work Truck	64	64	61	59	54	52	46
Crew Cab SLE	59	59	56	54	50	48	43
Crew Cab SLT	59	59	56	54	50	48	43

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD DENALI 4WD							
Crew Cab	61	61	58	56	52	50	44

Cab and Chassis (See Commercial Information Section)

TERRAIN 2WD							
4dr Wgn SLE1	60	60	57	55	50	48	42
4dr Wgn SLE2	60	60	57	55	50	48	42
4dr Wgn SLT1	59	59	56	54	49	47	41
4dr Wgn SLT2	58	58	55	53	48	46	40

TERRAIN AWD							
4dr Wgn SLE1	62	62	59	56	51	49	43
4dr Wgn SLE2	61	61	58	56	51	49	43
4dr Wgn SLT1	60	60	57	55	50	48	42
4dr Wgn SLT2	58	58	55	53	49	47	41

GMC TRUCK

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YUKON HYBRID 2WD

4dr Wgn	50	50	48	47	45	43	38
4dr Wgn Denali	51	51	49	48	46	44	39

YUKON HYBRID 4WD

4dr Wgn	51	51	49	48	46	44	39
4dr Wgn Denali	52	52	50	49	47	45	40

YUKON XL 2WD

4dr Wgn 1500 SLE	46	46	44	43	41	39	36
4dr Wgn 1500 SLT	43	43	42	41	39	37	34
4dr Wgn 2500 SLE	46	46	44	43	41	39	35
4dr Wgn 2500 SLT	44	44	43	42	40	38	34
4dr Wgn Denali	47	47	45	44	42	40	36

YUKON XL 4WD

4dr Wgn 1500 SLE	48	48	47	46	44	42	38
4dr Wgn 1500 SLT	47	47	45	44	42	40	37
4dr Wgn 2500 SLE	47	47	45	44	42	40	37
4dr Wgn 2500 SLT	47	47	45	44	42	40	37
4dr Wgn Denali	48	48	47	46	44	42	38

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BUICK	12	24	27	30	36	39	48
ENCLAVE 2WD							
4dr Wgn CX	52	52	49	47	43	40	34
4dr Wgn CXL1	50	50	47	45	41	38	32
4dr Wgn CXL2	50	50	47	45	40	38	32
ENCLAVE AWD							
4dr Wgn CX	53	53	50	48	44	41	34
4dr Wgn CXL1	51	51	48	46	42	39	33
4dr Wgn CXL2	51	51	48	46	42	39	33
LACROSSE							
4dr Sdn CX	46	46	44	42	38	36	31
4dr Sdn CXL	48	48	46	44	40	38	34
4dr Sdn CXL AWD	46	46	44	42	38	36	32
4dr Sdn CXS	49	49	47	45	41	39	34
LUCERNE							
4dr Sdn CX	37	37	35	34	31	30	27
4dr Sdn CXL	38	38	36	35	33	31	28
4dr Sdn CXL Premium	36	36	34	33	31	29	26
4dr Sdn Super	35	35	33	32	30	29	26
REGAL							
4dr Sdn CXL RL1	51	51	49	47	43	42	39
4dr Sdn CXL RL2	51	51	49	47	43	42	39
4dr Sdn CXL RL3	50	50	48	46	43	41	38
4dr Sdn CXL RL4	50	50	48	46	42	41	38
4dr Sdn CXL RL5	50	50	48	46	43	41	38
4dr Sdn CXL RL6	49	49	47	45	42	40	37
4dr Sdn CXL Turbo TO1	51	51	49	47	44	42	39
4dr Sdn CXL Turbo TO2	51	51	49	47	44	42	39
4dr Sdn CXL Turbo TO3	50	50	48	46	43	41	38
4dr Sdn CXL Turbo TO4	49	49	47	45	42	41	38
4dr Sdn CXL Turbo TO5	49	49	47	45	42	41	38
4dr Sdn CXL Turbo TO6	49	49	47	45	42	41	38
4dr Sdn CXL Turbo TO7	49	49	47	45	41	40	37
deduct w/o AutoTrans	3	2	2	2	2	2	2
CADILLAC							
CTS COUPE							
2dr Cpe RWD	54	54	52	50	47	45	40
2dr Cpe Performance	50	50	48	47	44	42	37
2dr Cpe Premium	49	49	47	45	42	40	35
2dr Cpe AWD	55	55	53	51	48	46	40
2dr Cpe Performance AWD	51	51	49	48	45	43	37
2dr Cpe Premium AWD	50	50	48	46	43	41	36
2dr Cpe V	48	48	46	45	42	40	35
deduct w/o AutoTrans (ex Cpe V)	3	2	2	2	2	2	2
CTS SEDAN							
4dr Sdn 3.0L	48	48	46	44	41	39	34
4dr Sdn 3.0L Luxury	47	47	45	44	41	39	34
4dr Sdn 3.0L Performance	47	47	45	44	41	39	34
4dr Sdn 3.6L Performance	47	47	45	44	41	39	34
4dr Sdn 3.6L Premium	45	45	43	42	39	37	32
4dr Sdn 3.0L AWD	50	50	48	46	43	41	36
4dr Sdn 3.0L Luxury AWD	49	49	47	45	42	40	35
4dr Sdn 3.0L Performance AWD	49	49	47	45	42	40	35
4dr Sdn 3.6L Performance AWD	49	49	47	46	43	41	36
4dr Sdn 3.6L Premium AWD	47	47	45	44	41	39	34
4dr Sdn V	47	47	45	44	41	39	34
deduct w/o AutoTrans	3	2	2	2	2	2	2
CTS WAGON							
4dr Wgn 3.0L	47	47	45	43	40	38	34
4dr Wgn 3.0L Luxury	46	46	44	43	40	38	33
4dr Wgn 3.0L Performance	45	45	43	42	39	37	32
4dr Wgn 3.6L Performance	46	46	44	43	40	38	33
4dr Wgn 3.6L Premium	44	44	42	41	38	36	32
4dr Wgn 3.0L AWD	48	48	46	44	41	39	34
4dr Wgn 3.0L Luxury AWD	48	48	46	45	42	40	35
4dr Wgn 3.0L Performance AWD	47	47	45	44	41	39	34
4dr Wgn 3.6L Performance AWD	45	45	43	42	39	37	32
4dr Wgn 3.6L Premium AWD	47	47	45	43	40	38	33
4dr Wgn V	46	46	44	43	41	39	33
deduct w/o AutoTrans	3	2	2	2	2	2	2
DTS							
4dr Sdn Base	31	31	30	29	27	25	21
4dr Sdn Luxury	32	32	30	29	27	25	22
4dr Sdn Premium	32	32	31	30	28	26	22
4dr Sdn Platinum	32	32	31	30	28	26	22
4dr Sdn Livery	31	31	29	28	26	24	21
ESCALADE 2WD							
4dr Wgn Base	45	45	43	42	39	37	33
4dr Wgn Luxury	44	44	42	41	39	37	33
4dr Wgn Premium	45	45	43	42	39	37	33
4dr Wgn Platinum Edition	42	42	40	39	36	34	31
4dr Wgn ESV Base	48	48	46	45	42	40	35
4dr Wgn ESV Luxury	45	45	43	42	39	37	33
4dr Wgn ESV Premium	44	44	42	41	39	37	33
4dr Wgn ESV Platinum Edition	42	42	40	39	37	35	31
ESCALADE AWD							
4dr Wgn Base	45	45	43	42	39	37	33
4dr Wgn Luxury	45	45	43	42	39	37	33
4dr Wgn Premium	44	44	42	41	39	37	32
4dr Wgn Platinum Edition	42	42	40	39	37	35	31
4dr Wgn ESV Base	47	47	45	44	41	39	35
4dr Wgn ESV Luxury	45	45	43	42	39	37	33
4dr Wgn ESV Premium	44	44	42	41	39	37	32
4dr Wgn ESV Platinum Edition	42	42	40	39	37	35	31
4dr Wgn EXT Base	52	52	50	49	46	44	39
4dr Wgn EXT Luxury	50	50	48	47	44	42	37
4dr Wgn EXT Premium	49	49	47	46	44	42	37
ESCALADE HYBRID 2WD							
4dr Wgn	48	48	46	44	41	39	35
4dr Wgn Platinum	46	46	44	42	39	37	33
ESCALADE HYBRID 4WD							
4dr Wgn	48	48	46	45	42	40	35
4dr Wgn Platinum	46	46	44	43	40	38	33

CADILLAC		12	24	27	30	36	39	48
STS								
4dr Sdn 1SA V6		35	35	33	31	28	26	22
4dr Sdn 1SA V6 AWD		35	35	33	31	28	26	23
4dr Sdn 1SB V6		33	33	31	29	26	24	21
4dr Sdn 1SB V6 AWD		34	34	32	30	27	25	22
4dr Sdn 1SC V6		34	34	32	30	27	25	22
SRX 2WD								
4dr Wgn Base		57	57	54	51	46	44	38
4dr Wgn Luxury		57	57	54	51	46	44	38
4dr Wgn Performance		54	54	51	49	44	42	36
4dr Wgn Premium		52	52	49	47	43	41	36
SRX AWD								
4dr Wgn Luxury		55	55	52	50	45	43	37
4dr Wgn Performance		52	52	49	47	42	40	36
4dr Wgn Premium		50	50	47	45	41	39	35
4dr Wgn Turbo Performance		51	51	48	46	41	39	35
4dr Wgn Turbo Premium		50	50	47	45	41	39	34
CHEVROLET								
AVEO								
4dr Sdn LS		32	32	30	28	24	23	21
4dr Sdn 1LT		38	38	36	34	30	28	24
4dr Sdn 2LT		39	39	37	35	31	29	25
5dr HB LS		32	32	30	28	25	24	21
5dr HB 1LT		39	39	36	34	30	28	24
5dr HB 2LT		40	40	37	35	31	29	25
deduct w/o AutoTran (ex LS)		3	2	2	2	2	2	2
CAMARO								
2dr Cpe 1LS		56	56	54	52	49	47	42
2dr Cpe 2LS		56	56	54	52	49	47	42
2dr Cpe 1LT		57	57	55	53	50	48	43
2dr Conv 1LT		50	50	48	47	45	43	37
2dr Conv 2LT		55	55	53	52	49	47	42
2dr Conv 2LT		49	49	47	46	44	42	37
2dr Cpe 1SS		62	62	60	58	55	53	47
2dr Cpe 1SS		56	56	54	53	50	48	42
2dr Cpe 2SS		59	59	57	55	52	50	44
2dr Conv 2SS		54	54	52	51	48	46	41
CORVETTE								
2dr Cpe		51	51	49	48	45	43	37
2dr Cpe Z16 Grand Sport		47	47	45	44	41	39	34
2dr Conv		50	50	48	46	43	41	37
2dr Cpe Z16 Grand Sport		48	48	46	44	41	39	35
2dr Cpe Z06		50	50	48	46	43	41	36
2dr Cpe ZR1		43	43	41	40	38	36	32
CRUZE								
4dr Sdn LS		56	56	53	50	45	43	37
4dr Sdn 1FL		56	56	53	50	45	43	37
4dr Sdn 1LT		57	57	54	51	46	44	38
4dr Sdn 2LT		55	55	52	50	45	43	37
4dr Sdn LTZ		52	52	49	47	43	41	35
4dr Sdn ECO		56	56	53	51	46	44	38
deduct w/o AutoTran		3	2	2	2	2	2	2
IMPALA								
4dr Sdn LS		35	35	34	33	31	29	26
4dr Sdn LT		35	35	34	33	31	29	26
4dr Sdn LTZ		34	34	33	32	30	28	25
MALIBU								
4dr Sdn 1FL		45	45	43	42	39	37	33
4dr Sdn LS		45	45	43	42	40	38	33
4dr Sdn 1LT		45	45	43	42	40	38	33
4dr Sdn 2LT		43	43	41	40	38	36	32
4dr Sdn LTZ		46	46	44	43	41	39	34
CHEVROLET TRUCK								
AVALANCHE 2WD								
Crew Cab LS		41	41	40	39	37	35	32
Crew Cab LT		41	41	39	38	35	34	31
Crew Cab LTZ		39	39	37	36	34	33	30
AVALANCHE 4WD								
Crew Cab LS		43	43	41	40	38	36	33
Crew Cab LT		41	41	39	38	36	35	32
Crew Cab LTZ		40	40	38	37	35	34	31
COLORADO 2WD								
Reg Cab Work Truck		33	33	32	31	30	28	25
Reg Cab 1LT		36	36	35	34	32	31	28
Ext Cab Work Truck		36	36	35	34	32	30	27
Ext Cab 1LT		37	37	35	34	32	31	28
Ext Cab 2LT		36	36	35	34	32	30	27
Ext Cab 3LT		40	40	38	37	34	33	30
Crew Cab 1LT		41	41	39	38	36	35	32
Crew Cab 2LT		40	40	38	37	34	33	30
Crew Cab 3LT		43	43	41	40	38	36	32
deduct w/o AutoTran		3	2	2	2	2	2	2
COLORADO 4WD								
Reg Cab Work Truck		39	39	37	36	33	32	29
Reg Cab 1LT		39	39	37	36	34	33	30
Ext Cab Work Truck		45	45	43	42	40	38	34
Ext Cab 1LT		46	46	44	43	40	38	35
Ext Cab 2LT		44	44	42	41	38	36	33
Crew Cab 1LT		49	49	47	45	42	40	37
Crew Cab 2LT		46	46	44	43	40	38	35
deduct w/o AutoTran		3	2	2	2	2	2	2

CHEVROLET TRUCK

	12	24	27	30	36	39	48
EQUINOX 2WD							
4dr Wgn LS	55	55	52	50	46	44	39
4dr Wgn 1LT	52	52	50	48	44	42	37
4dr Wgn 2LT	52	52	50	48	44	42	37
4dr Wgn LTZ	51	51	49	47	43	41	36

EQUINOX AWD							
4dr Wgn LS	56	56	53	51	47	45	40
4dr Wgn 1LT	53	53	50	48	44	42	37
4dr Wgn 2LT	52	52	50	48	44	42	37
4dr Wgn LTZ	50	50	48	46	42	40	35

EXPRESS CARGO VAN							
3dr Van 1500	33	33	31	30	27	26	23
3dr Van 2500 135wb	33	33	31	30	27	26	23
3dr Van 2500 155wb	32	32	30	29	26	25	22
3dr Van 3500 135wb	31	31	29	28	25	24	21
3dr Van 3500 155wb (w/o ZP3)	32	32	30	28	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							

EXPRESS CARGO VAN AWD							
3dr Van 1500	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							

EXPRESS PASSENGER							
3dr Van 1500 LS	30	30	28	27	24	23	21
3dr Van 1500 LT	32	32	30	29	26	25	22
3dr Van 2500 LS	33	33	31	30	27	26	23
3dr Van 2500 LT	35	35	33	32	29	27	24
3dr Van 3500 135wb 1LS	32	32	30	29	26	25	22
3dr Van 3500 135wb LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 1LS (w/o ZP3)	32	32	30	28	25	24	22
3dr Van 3500 155wb LT (w/o ZP3)	32	32	30	29	26	25	22
3dr Van 3500 135wb 2LS	30	30	28	27	24	23	21
3dr Van 3500 135wb 2LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 2LS (w/o ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb 2LT (w/o ZP3)	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							

EXPRESS PASSENGER AWD							
3dr Van 1500 LS	32	32	30	29	26	25	22
3dr Van 1500 LT	34	34	32	31	28	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							

HHR							
4dr Wgn LS	38	38	36	35	32	31	28
4dr Wgn Panel LS	37	37	35	34	31	30	27
4dr Wgn 1LT	38	38	36	35	32	31	29
4dr Wgn 2LT	41	41	39	37	34	32	29
deduct w/o AutoTran	3	2	2	2	2	2	2

SILVERADO 1500 2WD							
Reg Cab Work Truck	41	41	39	38	35	33	30
Reg Cab LT	41	41	39	38	35	33	30
Ext Cab Work Truck	42	42	40	39	36	34	31
Ext Cab LS	46	46	44	43	40	38	34
Ext Cab LT	45	45	43	42	39	37	33
Ext Cab LTZ	45	45	43	41	38	36	33
Crew Cab Work Truck	44	44	42	41	38	36	32
Crew Cab LS	47	47	45	44	41	39	35
Crew Cab LT	47	47	45	43	40	38	34
Crew Cab LTZ	44	44	42	41	38	36	32
Cab and Chassis (See Commercial Information Section)							

SILVERADO 1500 HYBRID 2WD							
Crew Cab 1HY	50	50	48	46	42	40	35
Crew Cab 2HY	50	50	48	46	42	40	35
Cab and Chassis (See Commercial Information Section)							

SILVERADO 2500HD 2WD							
Reg Cab Work Truck	38	38	36	35	32	31	28
Reg Cab LT	41	41	39	38	35	33	30
Ext Cab Work Truck	41	41	39	38	35	33	30
Ext Cab LT	44	44	42	41	38	36	32
Ext Cab LTZ	44	44	42	41	38	36	33
Crew Cab Work Truck	48	48	46	44	41	39	35
Crew Cab LT	52	52	50	48	44	42	38
Crew Cab LTZ	51	51	49	47	44	42	37
Cab and Chassis (See Commercial Information Section)							

SILVERADO 3500HD 2WD							
Reg Cab SRW Work Truck	39	39	37	36	33	31	28
Reg Cab DRW Work Truck	39	39	37	36	33	31	28
Reg Cab SRW LT	43	43	41	40	37	35	31
Reg Cab DRW LT	42	42	40	39	36	34	31
Ext Cab SRW Work Truck	44	44	42	41	38	36	32
Ext Cab DRW Work Truck	45	45	43	41	38	36	33
Ext Cab SRW LT	46	46	44	43	40	38	34
Ext Cab DRW LT	45	45	43	41	38	36	33
Ext Cab SRW LTZ	47	47	45	43	40	38	34
Ext Cab DRW LTZ	47	47	45	44	41	39	35
Crew Cab SRW Work Truck	50	50	48	46	43	41	37
Crew Cab DRW Work Truck	51	51	49	47	43	41	37
Crew Cab SRW LT	52	52	50	48	44	42	38
Crew Cab DRW LT	50	50	48	46	43	41	37
Crew Cab SRW LTZ	51	51	49	47	44	42	37
Crew Cab DRW LTZ	51	51	49	47	44	42	37
Cab and Chassis (See Commercial Information Section)							

SILVERADO 1500 4WD							
Reg Cab Work Truck	47	47	45	43	40	38	34
Reg Cab LT	45	45	43	41	38	36	33
Ext Cab Work Truck	47	47	45	43	40	38	34
Ext Cab LS	50	50	48	46	43	41	37
Ext Cab LT	49	49	47	45	42	40	36
Ext Cab LTZ	49	49	47	45	42	40	36
Crew Cab Work Truck	48	48	46	44	41	39	35
Crew Cab LS	51	51	49	47	44	42	38
Crew Cab LT	49	49	47	45	42	40	36
Crew Cab LTZ	48	48	46	45	42	40	36
Cab and Chassis (See Commercial Information Section)							

CHEVROLET TRUCK

SILVERADO 1500 HYBRID 4WD							
Crew Cab 1HY	53	53	51	49	45	43	38
Crew Cab 2HY	52	52	50	48	44	42	37
Cab and Chassis (See Commercial Information Section)							

SILVERADO 2500HD 4WD							
Reg Cab Work Truck	43	43	41	40	37	35	32
Reg Cab LT	45	45	43	42	39	37	33
Ext Cab Work Truck	46	46	44	43	40	38	34
Ext Cab LT	47	47	45	43	40	38	34
Ext Cab LTZ	47	47	45	43	40	38	34
Crew Cab Work Truck	53	53	51	49	45	43	39
Crew Cab LT	53	53	51	49	45	43	39
Crew Cab LTZ	52	52	50	48	44	42	38
Cab and Chassis (See Commercial Information Section)							

SILVERADO 3500HD 4WD							
Reg Cab SRW Work Truck	42	42	40	39	36	34	31
Reg Cab DRW Work Truck	42	42	40	39	36	34	31
Reg Cab SRW LT	49	49	47	45	42	40	36
Reg Cab DRW LT	48	48	46	44	41	39	35
Ext Cab SRW Work Truck	48	48	46	44	41	39	35
Ext Cab DRW Work Truck	49	49	47	45	42	40	36
Ext Cab SRW LT	50	50	48	46	43	41	37
Ext Cab DRW LT	49	49	47	45	42	40	36
Ext Cab SRW LTZ	49	49	47	45	42	40	36
Ext Cab DRW LTZ	51	51	49	47	44	42	38
Crew Cab SRW Work Truck	53	53	51	49	46	44	39
Crew Cab DRW Work Truck	54	54	52	50	46	44	40
Crew Cab SRW LT	55	55	53	51	47	45	40
Crew Cab DRW LT	53	53	51	49	46	44	39
Crew Cab SRW LTZ	52	52	50	48	45	43	38
Crew Cab DRW LTZ	55	55	53	51	47	45	40
Cab and Chassis (See Commercial Information Section)							

SUBURBAN 2WD							
4dr Wgn 1500 LS	41	41	40	39	38	36	32
4dr Wgn 1500 LT	42	42	41	40	38	36	33
4dr Wgn 1500 LTZ	39	39	38	37	35	33	30
4dr Wgn 2500 LS	42	42	41	40	38	36	32
4dr Wgn 2500 LT	43	43	42	41	39	37	34
deduct with Conversion	4	4	4	4	4	4	4

SUBURBAN 4WD							
4dr Wgn 1500 LS	46	46	44	43	41	39	36
4dr Wgn 1500 LT	46	46	44	43	41	39	35
4dr Wgn 1500 LTZ	42	42	41	40	38	36	33
4dr Wgn 2500 LS	46	46	44	43	41	39	35
4dr Wgn 2500 LT	47	47	45	44	42	40	36
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 2WD							
4dr Wgn 1500 LS	43	43	42	41	39	37	33
4dr Wgn 1500 LT	43	43	42	41	39	37	33
4dr Wgn 1500 LTZ	40	40	39	38	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 4WD							
4dr Wgn 1500 LS	44	44	42	41	39	37	33
4dr Wgn 1500 LT	45	45	43	42	40	38	35
4dr Wgn 1500 LTZ	42	42	41	40	38	36	33
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 2WD							
4dr Wgn	46	46	44	43	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 4WD							
4dr Wgn	48	48	46	45	42	40	36
deduct with Conversion	4	4	4	4	4	4	4

TRAVERSE 2WD							
4dr Wgn LS	52	52	50	48	45	43	38
4dr Wgn 1LT	50	50	48	46	43	41	36
4dr Wgn 2LT	48	48	46	45	42	40	35
4dr Wgn LTZ	49	49	47	46	43	41	36

TRAVERSE AWD							
4dr Wgn LS	54	54	52	50	47	45	39
4dr Wgn 1LT	52	52	50	48	45	43	38
4dr Wgn 2LT	50	50	48	47	44	42	37
4dr Wgn LTZ	51	51	49	47	44	42	37

GMC TRUCK

ACADIA 2WD							
4dr Wgn SL	54	54	52	50	46	44	38
4dr Wgn SLE	52	52	50	48	44	42	37
4dr Wgn SLT1	52	52	50	48	44	42	36
4dr Wgn SLT2	52	52	49	47	43	41	36
4dr Wan Denali	54	54	52	50	46	44	38

GMC TRUCK

	12	24	27	30	36	39	48
CANYON 4WD							
Reg Cab Work Truck	41	41	39	38	35	34	31
Reg Cab SLE1	41	41	39	38	36	35	32
Ext Cab Work Truck	45	45	43	42	40	38	34
Ext Cab SLE1	46	46	44	43	41	39	35
Ext Cab SLT	46	46	44	43	40	38	34
Crew Cab SLE1	50	50	48	46	43	41	38
Crew Cab SLT	48	48	46	44	41	39	36
deduct w/o AutoTran	3	2	2	2	2	2	2
SAVANA CARGO VAN							
3dr Van 1500	33	33	31	30	28	26	23
3dr Van 2500 135wb	33	33	31	30	27	26	23
3dr Van 2500 155wb	32	32	30	29	26	25	22
3dr Van 3500 135wb	32	32	30	29	26	25	22
3dr Van 3500 155wb (w/o ZP3)	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							
SAVANA CARGO VAN AWD							
3dr Van 1500	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							
SAVANA PASSENGER							
3dr Van 1500 LS	30	30	28	27	24	23	21
3dr Van 1500 LT	32	32	30	29	27	26	23
3dr Van 2500 LS	33	33	31	30	27	26	23
3dr Van 2500 LT	36	36	34	33	30	28	24
3dr Van 3500 135wb 1LS	32	32	30	29	26	25	22
3dr Van 3500 135wb 1LT	32	32	30	29	27	26	23
3dr Van 3500 135wb 2LS	32	32	30	29	26	25	22
3dr Van 3500 135wb 2LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 1LS (w/o ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb 1LT (w/o ZP3)	33	33	31	30	27	26	23
3dr Van 3500 155wb 2LS (w/o ZP3)	32	32	30	29	26	25	22
3dr Van 3500 155wb 2LT (w/o ZP3)	32	32	30	29	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							
SAVANA PASSENGER AWD							
3dr Van 1500 LS	31	31	29	28	25	24	21
3dr Van 1500 LT	33	33	31	30	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway (See Commercial Information Section)							
SIERRA 1500 2WD							
Reg Cab Work Truck	42	42	40	38	35	33	30
Reg Cab SLE	40	40	38	37	34	32	29
Ext Cab Work Truck	43	43	41	40	37	35	31
Ext Cab SL	45	45	43	41	38	36	32
Ext Cab SLE	45	45	43	41	38	36	32
Ext Cab SLT	45	45	43	42	39	37	33
Crew Cab Work Truck	45	45	43	41	38	36	32
Crew Cab SL	49	49	47	45	41	39	35
Crew Cab SLE	47	47	45	43	40	38	33
Crew Cab SLT	44	44	42	41	38	36	32
Cab and Chassis (See Commercial Information Section)							
SIERRA 1500 DENALI 2WD							
Crew Cab	47	47	45	43	40	38	34
Cab and Chassis (See Commercial Information Section)							
SIERRA 1500 HYBRID 2WD							
Crew Cab 3HA	50	50	48	46	42	40	35
Crew Cab 3HB	50	50	47	45	41	39	34
Cab and Chassis (See Commercial Information Section)							
SIERRA 2500HD 2WD							
Reg Cab Work Truck	39	39	37	36	33	31	28
Reg Cab SLE	41	41	39	38	35	33	29
Ext Cab Work Truck	43	43	41	39	36	34	30
Ext Cab SLE	43	43	41	39	36	34	31
Ext Cab SLT	44	44	42	40	37	35	31
Crew Cab Work Truck	50	50	48	46	42	40	36
Crew Cab SLE	51	51	49	47	43	41	37
Crew Cab SLT	51	51	49	47	43	41	36
Cab and Chassis (See Commercial Information Section)							
SIERRA 2500HD DENALI 2WD							
Crew Cab	54	54	52	50	46	44	39
Cab and Chassis (See Commercial Information Section)							
SIERRA 3500HD 2WD							
Reg Cab SRW Work Truck	41	41	39	38	35	33	29
Reg Cab DRW Work Truck	42	42	40	38	35	33	30
Reg Cab SRW SLE	44	44	42	40	37	35	32
Reg Cab DRW SLE	43	43	41	39	36	34	31
Ext Cab SRW Work Truck	46	46	44	42	39	37	33
Ext Cab DRW Work Truck	46	46	44	42	39	37	33
Ext Cab SRW SLE	46	46	44	42	39	37	33
Ext Cab DRW SLE	45	45	43	41	38	36	32
Ext Cab SRW SLT	47	47	45	43	40	38	34
Ext Cab DRW SLT	48	48	46	44	41	39	35
Crew Cab SRW Work Truck	52	52	50	48	44	42	37
Crew Cab DRW Work Truck	52	52	50	48	44	42	38
Crew Cab SRW SLE	53	53	51	49	45	43	38
Crew Cab DRW SLE	51	51	49	47	43	41	37
Crew Cab SRW SLT	51	51	49	47	43	41	37
Crew Cab DRW SLT	52	52	50	48	44	42	37
Cab and Chassis (See Commercial Information Section)							
SIERRA 3500HD DENALI 2WD							
Crew Cab SRW	55	55	53	51	47	45	40
Crew Cab DRW	54	54	52	50	46	44	39
Cab and Chassis (See Commercial Information Section)							

GMC TRUCK

SIERRA 1500 4WD							
Reg Cab Work Truck	47	47	45	43	40	38	34
Reg Cab SLE	44	44	42	41	38	36	32
Ext Cab Work Truck	48	48	46	44	40	38	34
Ext Cab SL	51	51	49	47	43	41	37
Ext Cab SLE	49	49	47	45	42	40	35
Ext Cab SLT	49	49	47	45	42	40	35
Crew Cab Work Truck	48	48	46	44	40	38	34
Crew Cab SL	53	53	51	49	45	43	38
Crew Cab SLE	50	50	48	46	42	40	36
Crew Cab SLT	48	48	46	44	41	39	35
Cab and Chassis (See Commercial Information Section)							
SIERRA 1500 DENALI 4WD							
Crew Cab	50	50	48	46	43	41	36
Cab and Chassis (See Commercial Information Section)							
SIERRA 1500 HYBRID 4WD							
Crew Cab 3HA	54	54	51	49	44	42	37
Crew Cab 3HB	53	53	50	48	44	42	36
Cab and Chassis (See Commercial Information Section)							
SIERRA 2500HD 4WD							
Reg Cab Work Truck	45	45	43	41	38	36	32
Reg Cab SLE	46	46	44	42	38	36	33
Ext Cab Work Truck	48	48	46	44	40	38	34
Ext Cab SLE	49	49	47	45	42	40	35
Ext Cab SLT	47	47	45	43	40	38	34
Crew Cab Work Truck	54	54	52	50	46	44	39
Crew Cab SLE	53	53	51	49	45	43	38
Crew Cab SLT	52	52	50	48	44	42	37
Cab and Chassis (See Commercial Information Section)							
SIERRA 2500HD DENALI 4WD							
Crew Cab	55	55	53	51	47	45	40
Cab and Chassis (See Commercial Information Section)							
SIERRA 3500HD 4WD							
Reg Cab SRW Work Truck	45	45	43	41	37	35	32
Reg Cab DRW Work Truck	45	45	43	41	38	36	32
Reg Cab SRW SLE	50	50	48	46	42	40	36
Reg Cab DRW SLE	49	49	47	45	41	39	35
Ext Cab SRW Work Truck	51	51	49	47	43	41	37
Ext Cab DRW Work Truck	52	52	50	48	44	42	37
Ext Cab SRW SLE	52	52	50	48	44	42	37
Ext Cab DRW SLE	50	50	48	46	42	40	35
Ext Cab SRW SLT	51	51	49	47	43	41	37
Ext Cab DRW SLT	52	52	50	48	44	42	37
Crew Cab SRW Work Truck	55	55	53	51	47	45	40
Crew Cab DRW Work Truck	56	56	53	51	47	45	40
Crew Cab SRW SLE	56	56	53	51	47	45	40
Crew Cab DRW SLE	54	54	52	50	46	44	39
Crew Cab SRW SLT	54	54	52	50	46	44	39
Crew Cab DRW SLT	55	55	52	50	46	44	39
Cab and Chassis (See Commercial Information Section)							
SIERRA 3500HD DENALI 4WD							
Crew Cab SRW	57	57	55	53	49	47	41
Crew Cab DRW	57	57	54	52	48	46	41
Cab and Chassis (See Commercial Information Section)							
TERRAIN 2WD							
4dr Wgn SLE1	52	52	50	48	44	42	37
4dr Wgn SLE2	51	51	49	47	43	41	36
4dr Wgn SLT1	51	51	49	47	43	41	36
4dr Wgn SLT2	51	51	49	47	43	41	36
TERRAIN AWD							
4dr Wgn SLE1	54	54	51	49	45	43	38
4dr Wgn SLE2	53	53	50	48	44	42	37
4dr Wgn SLT1	53	53	50	48	44	42	37
4dr Wgn SLT2	51	51	49	47	43	41	36
YUKON 2WD							
4dr Wgn SLE	43	43	41	40	38	36	33
4dr Wgn SLT	41	41	40	39	37	35	31
4dr Wgn Denali	46	46	45	44	42	40	36
deduct with Conversion	4	4	4	4	4	4	4
YUKON 4WD							
4dr Wgn SLE	41	41	40	39	37	35	32
4dr Wgn SLT	42	42	41	40	38	36	33
4dr Wgn Denali	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4
YUKON HYBRID 2WD							
4dr Wgn	46	46	44	43	41	39	34
4dr Wgn Denali	48	48	46	45	43	41	36
deduct with Conversion	4	4	4	4	4	4	4
YUKON HYBRID 4WD							
4dr Wgn	47	47	45	44	42	40	36
4dr Wgn Denali	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4
YUKON XL 2WD							
4dr Wgn 1500 SLE	39	39	38	37	35	34	31
4dr Wgn 1500 SLT	39	39	38	37	35	33	30
4dr Wgn 2500 SLE	39	39	38	37	36	34	31
4dr Wgn 2500 SLT	40	40	39	38	36	34	31
4dr Wgn Denali	43	43	42	41	39	37	33
deduct with Conversion	4	4	4	4	4	4	4
YUKON XL 4WD							
4dr Wgn 1500 SLE	42	42	41	40	38	36	33
4dr Wgn 1500 SLT	42	42	41	40	38	36	33
4dr Wgn 2500 SLE	43	43	41	40	38	36	33
4dr Wgn 2500 SLT	43	43	41	40	38	36	33
4dr Wgn Denali	45	45	44	43	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

New Chrysler Models

2012 NEW CHRYSLER MODELS

CHRYSLER	27
DODGE	27
DODGE TRUCK	27
FIAT	27
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2011 NEW CHRYSLER MODELS

CHRYSLER	29
DODGE	29
DODGE TRUCK	29
JEEP	29
RAM TRUCK	30

CHRYSLER

	12	24	27	30	36	39	48
200							
4dr Sdn LX	55	55	53	52	50	48	42
4dr Sdn Touring	53	53	51	50	48	46	40
4dr Sdn Limited	56	56	54	53	51	49	43
4dr Sdn S	57	57	55	54	52	49	43

200 CONVERTIBLE

2dr Conv Touring	54	54	52	50	47	44	38
2dr Conv Limited	52	52	50	49	46	43	37
2dr Conv S	53	53	51	49	46	44	38

300 SERIES

4dr Sdn	60	60	58	56	52	49	43
4dr Sdn 300 Limited	56	56	54	52	48	46	41
4dr Sdn 300 Limited AWD	57	57	55	53	49	47	41
4dr Sdn 300C	53	53	51	49	46	44	39
4dr Sdn 300C AWD	54	54	52	50	47	45	39
4dr Sdn 300S V6	57	57	55	53	49	47	41
4dr Sdn 300S V6 AWD	57	57	55	53	49	47	41
4dr Sdn 300S V8	55	55	53	51	48	46	40
4dr Sdn 300S V8 AWD	56	56	54	52	48	46	41
4dr Sdn SRT8	52	52	50	49	46	44	38

TOWN & COUNTRY

4dr Wgn Touring	64	64	61	58	52	49	43
4dr Wgn Touring L	60	60	57	55	50	47	40
4dr Wgn Limited	54	54	51	49	44	42	36

DODGE

	12	24	27	30	36	39	48
AVENGER							
4dr Sdn SE	53	53	51	50	48	46	41
4dr Sdn SXT	51	51	50	49	47	45	40
4dr Sdn SXT Plus	51	51	50	49	47	45	39
4dr Sdn R/T	55	55	54	53	51	49	43

CALIBER

4dr HB SE	50	50	48	46	43	41	37
4dr HB SXT	49	49	47	46	43	41	37
4dr HB SXT Plus	48	48	46	45	42	40	36
deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2

CHALLENGER

2dr Cpe SXT	67	67	64	62	58	55	49
2dr Cpe R/T	67	67	64	62	58	55	49
2dr Cpe SRT8	59	59	57	55	52	50	44
deduct w/o AutoTran	3	2	2	2	2	2	2

CHARGER

4dr Sdn SE	62	62	60	58	54	51	45
4dr Sdn SXT	57	57	55	53	50	48	42
4dr Sdn SXT AWD	60	60	58	56	53	50	44
4dr Sdn RT	64	64	61	59	55	53	47
4dr Sdn RT AWD	65	65	63	61	57	54	48
4dr Sdn SRT8	55	55	53	51	48	46	41

DODGE TRUCK

	12	24	27	30	36	39	48
DURANGO 2WD							
4dr Wgn SXT	59	59	56	54	49	47	41
4dr Wgn Crew	54	54	51	49	45	43	37
4dr Wgn R/T	59	59	56	54	49	46	40
4dr Wgn Citadel	52	52	49	47	43	41	36

DURANGO 4WD

4dr Wgn SXT	61	61	58	56	51	48	42
4dr Wgn Crew	56	56	53	51	46	44	38
4dr Wgn R/T	60	60	57	55	50	47	41
4dr Wgn Citadel	54	54	51	49	45	43	37

GRAND CARAVAN

4dr Wgn AVP	63	63	60	58	53	50	44
4dr Wgn SE	61	61	58	56	52	49	43
4dr Wgn SXT	54	54	52	50	46	44	38
4dr Wgn Crew	54	54	52	50	46	43	37
4dr Wgn R/T	56	56	54	52	48	45	39

JOURNEY 2WD

4dr Wgn AVP	60	60	57	55	50	47	40
4dr Wgn SE	55	55	52	50	46	43	37
4dr Wgn SXT	58	58	55	53	49	46	39
4dr Wgn Crew	56	56	53	51	47	44	38

JOURNEY AWD

4dr Wgn SXT	60	60	57	54	49	46	40
4dr Wgn Crew	57	57	54	52	47	44	38

FIAT

	12	24	27	30	36	39	48
500							
2dr Cpe Pop	53	53	51	49	45	43	38
2dr Cpe Sport	52	52	50	48	44	42	37
2dr Cpe Lounge	49	49	47	45	42	40	35
2dr Conv Pop	47	47	46	45	43	41	37
2dr Conv Lounge	45	45	44	43	41	39	36
deduct w/o AutoTran	3	2	2	2	2	2	2

* Note to Dealers – Following increments applies to incentivized programs only:

2012 Fiat 500

- Pop (All): Add 2 points to 36 month and 39 month term residual

JEEP

	12	24	27	30	36	39	48
COMPASS 2WD							
4dr Wgn Sport	52	52	50	49	46	44	39
4dr Wgn Latitude	50	50	48	47	44	42	37
4dr Wgn Limited	54	54	52	51	48	46	40
deduct w/o AutoTran	3	2	2	2	2	2	2

COMPASS 4WD

4dr Wgn Sport	55	55	53	52	49	47	41
4dr Wgn Latitude	53	53	51	50	47	45	40
4dr Wgn Limited	54	54	52	51	48	46	40
deduct w/o AutoTran	3	2	2	2	2	2	2

GRAND CHEROKEE 2WD

4dr Wgn Laredo	59	59	56	54	50	48	42
4dr Wgn Limited	57	57	54	52	48	46	40
4dr Wgn Overland	54	54	52	50	46	44	39
4dr Wgn Overland Summit	51	51	49	47	43	41	36

GRAND CHEROKEE 4WD

4dr Wgn Laredo	62	62	59	57	52	50	44
4dr Wgn Limited	59	59	56	54	50	48	42
4dr Wgn Overland	56	56	54	52	48	46	40
4dr Wgn Overland Summit	52	52	50	48	44	42	37
4dr SRT8	48	48	46	44	40	38	34

LIBERTY 2WD

4dr Wgn Sport	47	47	45	44	41	39	35
4dr Wgn Limited	48	48	46	45	42	40	35
4dr Wgn Limited Jet	48	48	46	45	43	41	36

LIBERTY 4WD

4dr Wgn Sport	48	48	46	45	42	40	35
4dr Wgn Limited	48	48	46	45	42	40	35
4dr Wgn Limited Jet	48	48	46	45	43	41	36

PATRIOT 2WD

4dr Wgn Sport	52	52	50	49	46	44	39
4dr Wgn Latitude	51	51	49	48	45	43	38
4dr Wgn Limited	52	52	50	49	46	44	39
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

PATRIOT 4WD

4dr Wgn Sport	55	55	53	52	49	47	41
4dr Wgn Latitude	54	54	52	51	48	46	40
4dr Wgn Limited	53	53	51	50	47	45	39
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

WRANGLER 4WD

2dr Conv Sport	73	73	70	67	61	59	53
2dr Conv Sahara	72	72	69	66	60	58	52
2dr Conv Rubicon	68	68	65	63	58	56	50
4dr Conv Unlimited Sport	70	70	67	64	59	57	51
4dr Conv Unlimited Sahara	67	67	64	61	56	54	49
4dr Conv Unlimited Rubicon	67	67	64	61	56	54	49
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2

RAM TRUCK

	12	24	27	30	36	39	48
RAM 1500 2WD							
Reg Cab ST (&2TA)	49	49	47	45	41	39	35
Reg Cab Tradesman (&2TB)	53	53	51	49	45	43	38
Reg Cab Express (&2TC)	54	54	51	49	45	43	38
Reg Cab SLT (&2TG)	48	48	46	44	40	38	34
Reg Cab Outdoorsman (&2TT)	48	48	46	44	40	38	34
Reg Cab Sport	47	47	45	43	40	38	34
Quad Cab ST (&2TA)	56	56	54	52	48	46	40
Quad Cab Express (&2TC)	59	59	56	54	50	48	42
Quad Cab SLT (&2TG)	54	54	52	50	46	44	39
Quad Cab Lone Star (&2TY)	54	54	52	50	46	44	39
Quad Cab Big Horn (&2TZ)	54	54	52	50	46	44	39
Quad Cab Outdoorsman (&2TT)	59	59	56	54	50	48	42
Quad Cab Sport	51	51	49	47	43	41	36
Quad Cab Laramie	53	53	51	49	45	43	38
Crew Cab ST (&2TA)	59	59	56	54	50	48	42
Crew Cab Express (&2TC)	63	63	60	58	53	51	45
Crew Cab SLT (&2TG)	57	57	54	52	48	46	41
Crew Cab Lone Star (&2TY)	58	58	55	53	49	47	42
Crew Cab Big Horn (&2TZ)	58	58	55	53	49	47	42
Crew Cab Outdoorsman (&2TT)	62	62	59	57	52	50	44
Crew Cab Sport	54	54	52	50	46	44	39
Crew Cab Laramie	57	57	54	52	48	46	40
Crew Cab Laramie Longhorn	55	55	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

RAM 2500 2WD

Reg Cab ST	48	48	46	45	42	40	35
Reg Cab SLT (&2TG)	45	45	43	42	40	38	33
Reg Cab Outdoorsman (&2TT)	45	45	43	42	39	37	33
Crew Cab ST	53	53	51	50	48	46	40
Crew Cab SLT (&2TG)	48	48	46	45	43	41	36
Crew Cab Lone Star (&2TY)	48	48	46	45	42	40	36
Crew Cab Big Horn (&2TZ)	48	48	46	45	42	40	36
Crew Cab Outdoorsman (&2TT)	48	48	46	45	43	41	36
Crew Cab Laramie	49	49	47	46	44	42	37
Crew Cab Laramie Longhorn	48	48	46	45	42	40	36
Mega Cab SLT (&2TG)	52	52	50	49	47	45	39
Mega Cab Lone Star (&2TY)	51	51	49	48	46	44	39
Mega Cab Big Horn (&2TZ)	51	51	49	48	46	44	39
Mega Cab Outdoorsman (&2TT)	53	53	51	50	47	45	40
Mega Cab Laramie	53	53	51	50	47	45	40
Mega Cab Laramie Longhorn	50	50	48	47	45	43	38
deduct w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section

RAM TRUCK

12 24 27 30 36 39 48

RAM 3500 2WD

Reg Cab ST (&2TA)	50	50	48	47	45	43	38
Reg Cab SLT (&2TG)	48	48	46	45	43	41	36
Crew Cab ST (&2TA)	53	53	51	50	48	46	40
Crew Cab SLT (&2TG)	49	49	47	46	44	42	37
Crew Cab Lone Star (&2TY)	48	48	46	45	43	41	36
Crew Cab Big Horn (&2TZ)	48	48	46	45	43	41	36
Crew Cab Outdoorsman (&2TT)	51	51	49	48	46	44	39
Crew Cab Laramie (&2TH)	51	51	49	48	46	44	39
Crew Cab Laramie Longhorn	50	50	48	47	44	42	38
Mega Cab SLT (&2TG)	54	54	52	51	48	46	40
Mega Cab Lone Star (&2TY)	52	52	50	49	46	44	39
Mega Cab Big Horn (&2TZ)	52	52	50	49	46	44	39
Mega Cab Outdoorsman (&2TT)	55	55	53	52	49	47	41
Mega Cab Laramie	55	55	53	52	49	47	42
Mega Cab Laramie Longhorn	53	53	51	50	47	45	40
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM 1500 4WD

Reg Cab ST (&2TA)	54	54	52	50	46	44	38
Reg Cab Tradesman (&2TB)	56	56	53	51	47	45	40
Reg Cab Express (&2TC)	56	56	54	52	48	46	40
Reg Cab SLT (&2TG)	51	51	49	47	43	41	37
Reg Cab Outdoorsman (&2TT)	50	50	48	46	42	40	36
Reg Cab Sport	50	50	48	46	42	40	36
Quad Cab ST (&2TA)	59	59	56	54	50	48	42
Quad Cab Express (&2TC)	61	61	58	56	52	50	44
Quad Cab SLT (&2TG)	56	56	54	52	48	46	40
Quad Cab Lone Star (&2TY)	56	56	53	51	47	45	40
Quad Cab Big Horn (&2TZ)	56	56	53	51	47	45	40
Quad Cab Outdoorsman (&2TT)	61	61	58	56	51	49	43
Quad Cab Sport	53	53	51	49	45	43	38
Quad Cab Laramie	55	55	53	51	47	45	39
Crew Cab ST (&2TA)	63	63	60	58	54	51	45
Crew Cab Express (&2TC)	65	65	62	60	55	53	47
Crew Cab SLT (&2TG)	61	61	58	56	51	49	43
Crew Cab Lone Star (&2TY)	62	62	59	57	52	50	44
Crew Cab Big Horn (&2TZ)	62	62	59	57	52	50	44
Crew Cab Outdoorsman (&2TT)	65	65	62	60	55	52	46
Crew Cab Sport	57	57	55	53	49	47	41
Crew Cab Laramie	60	60	57	55	51	49	43
Crew Cab Laramie Longhorn	58	58	55	53	49	47	41

Cab and Chassis (See Commercial Information Section)

RAM 2500 4WD

Reg Cab ST	52	52	50	49	46	44	39
Reg Cab SLT (&2TG)	49	49	47	46	44	42	37
Reg Cab Outdoorsman (&2TT)	48	48	46	45	43	41	37
Crew Cab ST	57	57	55	53	50	48	43
Crew Cab SLT (&2TG)	51	51	49	48	45	43	38
Crew Cab Lone Star (&2TY)	50	50	48	47	45	43	38
Crew Cab Big Horn (&2TZ)	50	50	48	47	45	43	38
Crew Cab Outdoorsman (&2TT)	51	51	49	48	46	44	39
Crew Cab Laramie	52	52	50	49	46	44	39
Crew Cab Laramie Longhorn	49	49	47	46	44	42	38
Crew Cab Power Wagon	49	49	47	46	44	42	37
Mega Cab SLT (&2TG)	54	54	52	51	48	46	41
Mega Cab Lone Star (&2TY)	53	53	51	50	47	45	40
Mega Cab Big Horn (&2TZ)	53	53	51	50	47	45	40
Mega Cab Outdoorsman (&2TT)	54	54	52	51	48	46	41
Mega Cab Laramie	55	55	53	52	49	47	41
Mega Cab Laramie Longhorn	52	52	50	49	47	45	40
deduct. w/o AutoTran	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM 3500 4WD

Reg Cab ST (&2TA)	54	54	52	51	48	46	41
Reg Cab SLT (&2TG)	51	51	49	48	46	44	39
Crew Cab ST (&2TA)	56	56	54	53	50	48	43
Crew Cab SLT (&2TG)	53	53	51	50	47	45	40
Crew Cab Lone Star (&2TY)	51	51	49	48	46	44	39
Crew Cab Big Horn (&2TZ)	51	51	49	48	46	44	39
Crew Cab Outdoorsman (&2TT)	54	54	52	51	49	47	41
Crew Cab Laramie (&2TH)	54	54	52	51	49	47	41
Crew Cab Laramie Longhorn	53	53	51	50	47	45	40
Mega Cab SLT (&2TG)	57	57	55	54	51	49	43
Mega Cab Lone Star (&2TY)	55	55	53	52	49	47	42
Mega Cab Big Horn (&2TZ)	55	55	53	52	49	47	41
Mega Cab Outdoorsman (&2TT)	58	58	56	54	51	49	43
Mega Cab Laramie	58	58	56	55	52	50	44
Mega Cab Laramie Longhorn	56	56	54	53	50	48	42
deduct. w/o AutoTran (ex Mega Lone Star)	3	2	2	2	2	2	2

Cab and Chassis (See Commercial Information Section)

RAM CARGO VAN

3dr Van	49	49	47	45	42	40	34
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CHRYSLER

	12	24	27	30	36	39	42	48
200								
4dr Sdn LX	47	47	45	44	42	40	39	35
4dr Sdn Touring	46	46	44	43	41	39	38	34
4dr Sdn Limited	47	47	45	44	42	40	39	35
4dr Sdn S	48	48	46	45	43	41	40	35
200 CONVERTIBLE								
2dr Conv Touring	47	47	45	44	41	38	37	32
2dr Conv Limited	46	46	44	42	39	37	36	31
2dr Conv S	47	47	45	43	40	38	37	32
300 SERIES								
4dr Sdn 300 Touring	52	52	50	48	44	42	41	36
4dr Sdn 300 Limited	46	46	44	42	39	37	36	32
4dr Sdn 300C *	47	47	45	43	39	37	36	32
4dr Sdn 300C AWD *	47	47	45	43	40	38	37	32

* Note to Dealers – Following increments applies to incentivized programs only:

2011 300 Series

- 300C (All): Add 2 points to 39 month and 42 month term residual
- 300C AWD (All): Add 2 points to 39 month and 42 month term residual

TOWN & COUNTRY

4dr Wgn Touring	50	50	47	45	41	39	38	34
4dr Wgn Touring L	51	51	48	46	41	39	38	34
4dr Wgn Limited	47	47	45	43	39	37	36	32

DODGE

	12	24	27	30	36	39	42	48
AVENGER								
4dr Sdn Express	46	46	44	43	41	39	38	34
4dr Sdn Mainstreet (&2DU)	44	44	42	41	39	37	36	32
4dr Sdn Heat (&2DW)	45	45	43	42	40	38	37	33
4dr Sdn Lux	43	43	42	41	39	37	36	32
CALIBER								
4dr HB Express	41	41	39	38	35	33	33	29
4dr HB Mainstreet	43	43	41	40	38	36	35	31
4dr HB Heat	42	42	40	39	36	34	34	30
4dr HB Uptown	43	43	41	40	37	35	35	31
4dr HB Rush	42	42	40	39	37	35	34	30
deduct w/o Auto Tran (ex Express)	3	2	2	2	2	2	2	2
CHALLENGER								
2dr Cpe SE	54	54	52	50	46	44	43	38
2dr Cpe R/T (&2DF or &2DJ)	56	56	54	52	48	46	45	40
2dr Cpe R/T Classic (&2DM)	55	55	53	51	48	45	44	39
2dr Cpe SRT8	59	59	57	55	51	48	47	42
deduct w/o Auto Tran	3	2	2	2	2	2	2	2
CHARGER								
4dr Sdn V6	50	50	48	46	43	41	40	35
4dr Sdn R/T	54	54	52	50	46	44	43	38
4dr Sdn R/T AWD	53	53	51	49	45	43	42	37

DODGE TRUCK

	12	24	27	30	36	39	42	48
DURANGO 2WD								
4dr Wgn Express	48	48	46	44	40	38	37	33
4dr Wgn Heat	46	46	44	42	38	36	36	32
4dr Wgn Crew (&2TE)	46	46	44	42	38	36	36	32
4dr Wgn Lux (&2TG)	46	46	44	42	38	36	36	32
4dr Wgn R/T	51	51	48	46	42	40	39	35
4dr Wgn Citadel	44	44	42	40	37	35	34	30
DURANGO 4WD								
4dr Wgn Express	50	50	47	45	41	39	38	34
4dr Wgn Heat	48	48	46	44	40	38	37	33
4dr Wgn Crew (&2TE)	48	48	45	43	39	37	36	32
4dr Wgn Lux (&2TG)	48	48	45	43	39	37	36	32
4dr Wgn R/T	52	52	49	47	43	41	40	36
4dr Wgn Citadel	46	46	44	42	38	36	35	31
GRAND CARAVAN								
4dr Wgn Express	50	50	47	45	41	39	38	33
4dr Wgn Mainstreet	47	47	45	43	39	36	35	30
4dr Wgn Crew	45	45	43	41	37	35	34	29
4dr Wgn R/T	47	47	44	42	38	36	35	30
GRAND CARAVAN C/V								
3dr Van	39	39	37	36	33	31	30	26
JOURNEY 2WD								
4dr Wgn Express	42	42	40	38	35	33	32	28
4dr Wgn Mainstreet	48	48	45	43	39	37	36	32
4dr Wgn Crew	47	47	45	43	39	37	36	31
4dr Wgn R/T	42	42	40	38	35	33	32	28
4dr Wgn Lux	45	45	43	41	37	35	34	30
JOURNEY AWD								
4dr Wgn Mainstreet	49	49	47	45	41	39	38	34
4dr Wgn Crew	48	48	46	44	40	38	37	33
4dr Wgn R/T	45	45	43	41	37	35	34	30
4dr Wgn Lux	46	46	44	42	38	36	35	31
NITRO 2WD								
4dr Wgn Heat	38	38	37	36	34	32	32	28
4dr Wgn SE	38	38	37	36	34	32	32	28
4dr Wgn SXT	40	40	39	38	36	34	34	30
4dr Wgn Detonator	38	38	37	36	34	32	32	28
4dr Wgn Shock	41	41	40	39	37	35	35	31
NITRO 4WD								
4dr Wgn Heat	38	38	37	36	34	32	32	28
4dr Wgn SE	39	39	38	37	35	33	33	29
4dr Wgn SXT	41	41	40	39	37	35	35	31
4dr Wgn Detonator	38	38	37	36	35	33	33	29
4dr Wgn Shock	41	41	40	39	38	36	35	31

JEEP

	12	24	27	30	36	39	42	48
COMPASS 2WD								
4dr Wgn Sport (&2DA)	44	44	42	41	39	37	37	33
4dr Wgn Latitude (&2DB)	43	43	41	40	37	35	35	32
4dr Wgn Limited (&2DF)	42	42	40	39	37	35	35	31
4dr Wgn 70th Anniversary (&2DZ)	42	42	40	39	37	35	35	31
deduct w/o Auto Tran	3	2	2	2	2	2	2	2
COMPASS 4WD								
4dr Wgn Sport (&2DA)	48	48	46	45	42	40	40	36
4dr Wgn Latitude (&2DB)	46	46	44	43	40	38	38	34
4dr Wgn Limited (&2DF)	44	44	42	41	39	37	37	33
4dr Wgn 70th Anniversary (&2DZ)	44	44	42	41	39	37	37	33
deduct w/o Auto Tran	3	2	2	2	2	2	2	2
GRAND CHEROKEE 2WD								
4dr Wgn Laredo (&2TE or &2TX) *	49	49	47	45	42	40	39	35
4dr Wgn Limited (&2TH)	46	46	44	42	39	37	37	33
4dr Wgn Overland (&2TP)	47	47	45	43	40	38	37	33
4dr Wgn Overland Summit (&2TR)	44	44	42	40	37	35	35	31
4dr Wgn 70th Anniversary (&2TY) *	47	47	45	43	40	38	37	33
GRAND CHEROKEE 4WD								
4dr Wgn Laredo (&2TE or &2TX) *	53	53	51	49	45	43	42	37
4dr Wgn Limited (&2TH)	50	50	48	46	42	40	39	35
4dr Wgn Overland (&2TP)	49	49	47	45	41	39	39	35
4dr Wgn Overland Summit (&2TR)	45	45	43	41	38	36	36	32
4dr Wgn 70th Anniversary (&2TY) *	50	50	48	46	43	41	40	36

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Grand Cherokee 2WD

- Laredo (2TE or 2TX): Add 3 points to 39 month and 42 month term residual
- 70th Anniversary (2TY): Add 3 points to 39 month and 42 month term residual

2011 Grand Cherokee 4WD

- Laredo (2TE or 2TX): Add 2 points to 39 month and 42 month term residual
- 70th Anniversary (2TY): Add 2 points to 39 month and 42 month term residual

LIBERTY 2WD

4dr Wgn Sport (&2TB)	39	39	37	36	34	32	32	28
4dr Wgn Sport Jet (&2TJ)	40	40	38	37	35	33	33	29
4dr Wgn Sport 70th Anniversary (&2TY)	42	42	40	39	36	34	34	30
4dr Wgn Limited (&2TF)	41	41	39	38	35	33	33	29
4dr Wgn Limited Jet (&2TT)	41	41	39	38	35	33	33	29
4dr Wgn Limited 70th Anniversary (&2TZ)	41	41	39	38	35	33	33	29

LIBERTY 4WD

4dr Wgn Sport (&2TB)	40	40	38	37	34	32	32	28
4dr Wgn Sport Jet (&2TJ)	41	41	39	38	35	33	33	29
4dr Wgn Sport 70th Anniversary (&2TY)	43	43	41	40	37	35	35	31
4dr Wgn Renegade	39	39	37	36	33	31	31	28
4dr Wgn Limited (&2TF)	41	41	39	38	36	34	34	30
4dr Wgn Limited Jet (&2TT)	41	41	39	38	35	33	33	29
4dr Wgn Limited 70th Anniversary (&2TZ)	41	41	39	38	35	33	33	29

PATRIOT 2WD

4dr Wgn Sport (&2DA) *	42	42	40	39	37	35	35	31
4dr Wgn Latitude (&2DB) *	42	42	40	39	37	35	35	31
4dr Wgn Latitude X (&2DF) *	43	43	41	40	37	35	35	32
4dr Wgn 70th Anniversary (&2DZ) *	41	41	39	38	36	34	34	30
deduct w/o AirCond	3	3	3	3	3	3	3	2
deduct w/o Auto Tran	3	2	2	2	2	2	2	2

PATRIOT 4WD

4dr Wgn Sport (&2DA) *	46	46	44	43	40	38	38	34
4dr Wgn Latitude (&2DB) *	46	46	44	43	40	38	37	33
4dr Wgn Latitude X (&2DF) *	45	45	43	42	40	38	37	33
4dr Wgn 70th Anniversary (&2DZ) *	44	44	42	41	38	36	36	32
deduct w/o AirCond	3	3	3	3	3	3	3	2
deduct w/o Auto Tran	3	2	2	2	2	2	2	2

* Note to Dealers – Following increments applies to incentivized programs only:

2011 Patriot 2WD

- Sport (2DA): Add 6 points to 39 month and 42 month term residual
- Latitude (2DB): Add 6 points to 39 month and 42 month term residual
- LatitudeX (2DF): Add 6 points to 39 month and 42 month term residual
- 70th Anniversary (2DZ): Add 6 points to 39 month and 42 month term residual

2011 Patriot 4WD

- Sport (2DA): Add 3 points to 39 month and 42 month term residual
- Latitude (2DB): Add 4 points to 39 month and 42 month term residual
- LatitudeX (2DF): Add 3 points to 39 month and 42 month term residual
- 70th Anniversary (2DZ): Add 3 points to 39 month and 42 month term residual

WRANGLER 4WD

2dr Conv Sport (&2TB or &2TS)	60	60	58	56	52	50	49	45
2dr Conv Sahara	57	57	55	53	49	47	47	43
2dr Conv Rubicon	56	56	54	52	49	47	46	42
2dr Conv 70th Anniversary	59	59	57	55	51	49	49	45
2dr Conv Mojave (&2TD)	53	53	51	49	46	44	44	40
4dr Conv Unlimited Sport (2TC or 2TS)	58	58	56	54	50	48	47	43
4dr Conv Unlimited Sahara	56	56	54	52	48	46	46	42
4dr Conv Unlimited Rubicon	55	55	53	51	48	46	45	41
4dr Conv Unlimited 70th Anniversary	58	58	56	54	50	48	47	43
4dr Conv Unlimited Mojave (&2TD)	53	53	51	49	46	44	44	40
deduct w/o AirCond	3	3	3	3	3	3	3	2

RAM TRUCK

12 24 27 30 36 39 42 48

DAKOTA 2WD

Ext Cab ST	32	32	31	31	31	30	30	27
Ext Cab Bighorn/Lonestar	35	35	34	34	34	32	32	29
Crew Cab ST	34	34	33	33	33	32	32	29
Crew Cab Bighorn/Lonestar	37	37	36	36	35	33	33	30
Crew Cab Laramie	37	37	36	36	36	34	34	31

DAKOTA 4WD

Ext Cab ST	32	32	31	31	31	30	30	27
Ext Cab Bighorn/Lonestar	35	35	34	34	34	32	32	29
Crew Cab ST	36	36	35	35	34	33	33	30
Crew Cab Bighorn/Lonestar	38	38	37	37	37	35	35	32
Crew Cab TRX	39	39	38	38	37	35	35	32
Crew Cab Laramie	37	37	36	36	36	34	34	31

RAM 1500 2WD

Reg Cab ST (&2TA)	41	41	39	37	34	32	32	29
Reg Cab Tradesman (&2TB)	43	43	41	39	36	34	34	30
Reg Cab Adventurer (&2TC)	44	44	42	40	37	35	35	31
Reg Cab SLT (&2TG)	43	43	41	39	36	34	34	30
Reg Cab Outdoorsman (&2TT)	41	41	39	37	34	32	32	28
Reg Cab Sport	41	41	39	38	35	33	33	29
Quad Cab ST	45	45	43	41	38	36	35	31
Quad Cab SLT (&2TG)	45	45	43	41	38	36	35	31
Quad Cab Lone Star (&2TY)	46	46	44	42	38	36	36	32
Quad Cab Big Horn (&2TZ)	46	46	44	42	38	36	36	32
Quad Cab Outdoorsman (&2TT)	45	45	43	41	38	36	35	31
Quad Cab Sport	44	44	42	40	37	35	35	31
Quad Cab Laramie	43	43	41	39	36	34	34	30
Crew Cab ST	48	48	46	44	41	39	38	34
Crew Cab SLT (&2TG)	46	46	44	42	39	37	36	32
Crew Cab Lone Star (&2TY)	47	47	45	43	39	37	37	33
Crew Cab Big Horn (&2TZ)	47	47	45	43	39	37	37	33
Crew Cab Outdoorsman (&2TT)	46	46	44	42	38	36	36	32
Crew Cab Sport	46	46	44	42	38	36	36	32
Crew Cab Laramie	45	45	43	41	37	35	35	31
Crew Cab Laramie Longhorn	44	44	42	40	36	34	34	30

Cab and Chassis (See Commercial Information Section)

RAM 2500 2WD

Reg Cab ST	35	35	34	33	31	29	29	26
Reg Cab SLT (&2TG)	35	35	34	33	31	29	29	26
Reg Cab Outdoorsman (&2TT)	34	34	33	32	30	28	28	25
Crew Cab ST	40	40	38	37	35	33	33	29
Crew Cab SLT (&2TG)	37	37	36	35	33	31	31	27
Crew Cab Lone Star (&2TY)	37	37	35	34	32	30	30	27
Crew Cab Big Horn (&2TZ)	37	37	35	34	32	30	30	27
Crew Cab Outdoorsman (&2TT)	38	38	36	35	33	31	31	28
Crew Cab Laramie	40	40	38	37	35	33	33	29
Crew Cab Laramie Longhorn	37	37	36	35	33	31	31	27
Mega Cab SLT (&2TG)	39	39	37	36	34	32	32	28
Mega Cab Lone Star (&2TY)	39	39	37	36	34	32	32	28
Mega Cab Big Horn (&2TZ)	39	39	37	36	34	32	32	28
Mega Cab Outdoorsman (&2TT)	39	39	38	37	35	33	33	29
Mega Cab Laramie	41	41	39	38	36	34	34	30
Mega Cab Laramie Longhorn	39	39	37	36	34	32	32	28

deduct w/o AutoTran
Cab and Chassis (See Commercial Information Section)

RAM 3500 2WD

Reg Cab ST	43	43	41	40	37	35	35	31
Reg Cab SLT (&2TG)	40	40	38	37	35	33	33	30
Crew Cab ST	45	45	43	42	39	37	36	32
Crew Cab SLT	40	40	38	37	35	33	33	29
Crew Cab Lone Star (&2TY)	40	40	38	37	35	33	33	29
Crew Cab Big Horn (&2TZ)	40	40	38	37	35	33	33	29
Crew Cab Outdoorsman (&2TT)	42	42	40	39	37	35	34	30
Crew Cab Laramie	42	42	40	39	37	35	35	31
Crew Cab Laramie Longhorn	41	41	39	38	36	34	34	30
Mega Cab SLT (&2TG)	42	42	40	39	37	35	35	31
Mega Cab Lone Star (&2TY)	42	42	40	39	37	35	35	31
Mega Cab Big Horn (&2TZ)	42	42	40	39	37	35	35	31
Mega Cab Outdoorsman (&2TT)	44	44	42	41	38	36	36	32
Mega Cab Laramie	44	44	42	41	38	36	36	32
Mega Cab Laramie Longhorn	43	43	41	40	37	35	35	31

deduct w/o AutoTran
Cab and Chassis (See Commercial Information Section)

RAM 1500 4WD

Reg Cab ST (&2TA)	42	42	40	38	35	33	33	29
Reg Cab Tradesman (&2TB)	44	44	42	40	37	35	35	31
Reg Cab Adventurer (&2TC)	45	45	43	41	37	35	35	31
Reg Cab SLT (&2TG)	44	44	42	40	37	35	35	31
Reg Cab Outdoorsman	43	43	41	39	36	34	34	30
Reg Cab Sport	45	45	43	41	37	35	35	31
Quad Cab ST	47	47	45	43	39	37	37	33
Quad Cab SLT (&2TG)	48	48	46	44	40	38	37	33
Quad Cab Lone Star (&2TY)	48	48	46	44	40	38	38	34
Quad Cab Big Horn (&2TZ)	48	48	46	44	40	38	38	34
Quad Cab Outdoorsman (&2TT)	48	48	46	44	40	38	37	33
Quad Cab Sport	47	47	45	43	39	37	37	33
Quad Cab Laramie	47	47	45	43	39	37	37	33
Crew Cab ST	50	50	48	46	42	40	39	35
Crew Cab SLT (&2TG)	49	49	47	45	41	39	38	34
Crew Cab Lone Star (&2TY)	49	49	47	45	41	39	39	35
Crew Cab Big Horn (&2TZ)	49	49	47	45	41	39	39	35
Crew Cab Outdoorsman (&2TT)	48	48	46	44	40	38	38	34
Crew Cab Sport	47	47	45	43	40	38	37	33
Crew Cab Laramie	46	46	44	42	39	37	36	32
Crew Cab Laramie Longhorn	45	45	43	41	38	36	35	31

Cab and Chassis (See Commercial Information Section)

RAM TRUCK

12 24 27 30 36 39 42 48

RAM 2500 4WD

Reg Cab ST	40	40	38	37	35	33	33	29
Reg Cab SLT (&2TG)	38	38	37	36	34	32	32	28
Reg Cab Outdoorsman (&2TT)	38	38	37	36	34	32	32	28
Crew Cab ST	44	44	42	41	39	37	37	33
Crew Cab SLT (&2TG)	41	41	39	38	36	34	34	30
Crew Cab Lone Star (&2TY)	41	41	39	38	36	34	34	30
Crew Cab Big Horn (&2TZ)	41	41	39	38	36	34	34	30
Crew Cab Outdoorsman (&2TT)	41	41	39	38	36	34	34	30
Crew Cab Laramie	43	43	41	40	38	36	35	31
Crew Cab Laramie Longhorn	40	40	38	37	35	33	33	30
Crew Cab Power Wagon	41	41	39	38	36	34	34	30
Mega Cab SLT (&2TG)	43	43	41	40	38	36	36	32
Mega Cab Lone Star (&2TY)	43	43	41	40	37	35	35	31
Mega Cab Big Horn (&2TZ)	43	43	41	40	37	35	35	31
Mega Cab Outdoorsman (&2TT)	43	43	41	40	37	35	35	31
Mega Cab Laramie	43	43	41	40	38	36	36	32
Mega Cab Laramie Longhorn	42	42	40	39	37	35	35	31

deduct w/o AutoTran
Cab and Chassis (See Commercial Information Section)

RAM 3500 4WD

Reg Cab ST	47	47	45	44	41	39	39	35
Reg Cab SLT	45	45	43	42	39	37	37	33
Crew Cab ST	49	49	47	46	43	41	40	36
Crew Cab SLT (&2TG)	45	45	43	42	39	37	37	33
Crew Cab Lone Star (&2TY)	45	45	43	42	39	37	37	33
Crew Cab Big Horn (&2TZ)	45	45	43	42	39	37	37	33
Crew Cab Outdoorsman (&2TT)	46	46	44	43	40	38	38	34
Crew Cab Laramie	46	46	44	43	40	38	38	34
Crew Cab Laramie Longhorn	46	46	44	43	40	38	37	33
Mega Cab SLT (&2TG)	47	47	45	44	41	39	38	34
Mega Cab Lone Star (&2TY)	47	47	45	44	41	39	38	34
Mega Cab Big Horn (&2TZ)	47	47	45	44	41	39	38	34
Mega Cab Outdoorsman (&2TT)	48	48	46	45	43	41	40	36
Mega Cab Laramie	48	48	46	45	42	40	39	35
Mega Cab Laramie Longhorn	48	48	46	45	42	40	39	35

deduct w/o AutoTran
Cab and Chassis (See Commercial Information Section)

New Suzuki Models

2012 NEW SUZUKI MODELS

SUZUKI 32

2011 NEW SUZUKI MODELS

SUZUKI 33



2012 New Suzuki Models

SUZUKI		12	24	27	30	36	39	48
GRAND VITARA 2WD								
LNNB3S	4dr Wgn MT	43	43	41	39	36	34	30
LNNB4T	4dr Wgn Premium AT	44	44	42	40	37	35	31
LNNB4I	4dr Wgn Ultimate Adventure AT	46	46	44	42	38	36	32
LNNB4X	4dr Wgn Limited	50	50	48	46	42	40	35
GRAND VITARA 4WD								
LLNB5T	4dr Wgn Premium AT	50	50	47	45	41	39	33
LLNB5I	4dr Wgn Ultimate Adventure AT	50	50	47	45	41	39	34
L2MB5X	4dr Wgn Limited	55	55	52	50	45	43	38
KIZASHI								
6B233B	4dr Sdn S MT	53	53	50	48	43	41	37
6B239C	4dr Sdn SE AT	53	53	50	48	44	42	37
6B239G	4dr Sdn SE Leather Edition	52	52	49	47	43	41	36
6B233E	4dr Sdn GTS Sport MT	52	52	49	47	43	41	37
6B239S	4dr Sdn GTS Sport AT	53	53	50	48	43	41	37
6B2336	4dr Sdn SLS Sport MT	52	52	48	47	43	41	37
6B2397	4dr Sdn SLS Sport AT	53	53	50	48	44	42	37
6B2396	4dr Sdn SLS Sport AT w/Navi	53	53	50	48	44	42	37
6B23VB	4dr Sdn S AWD	55	55	52	50	46	44	39
6B23VC	4dr Sdn SE AWD	56	56	53	51	46	44	39
6B23VG	4dr Sdn SE Leather Edition AWD	55	55	52	50	45	43	38
6B23V5	4dr Sdn GTS Sport AWD	55	55	52	50	46	44	39
6B23V7	4dr Sdn SLS Sport AWD	55	55	52	50	46	44	39
6B23V6	4dr Sdn SLS Sport w/Navi AWD	55	55	52	50	46	44	39
SX4								
H3NB13	5dr HB Sportback MT	56	56	52	49	43	40	34
H3NB62	5dr HB Sportback AT	55	55	52	49	43	40	34
H3NB63	5dr HB Sportback Technology AT	58	58	54	51	45	42	36
H3NB21	5dr HB Crossover MT AWD	55	55	52	49	43	40	34
H3NB71	5dr HB Crossover Premium AT AWD	57	57	53	50	44	41	35
H3NB22	5dr HB Crossover Technology MT AWD	59	59	55	52	46	43	36
H3NB72	5dr HB Crossover Technology AT AWD	59	59	55	52	46	43	37
S3LB12	4dr Sdn MT	52	52	49	46	41	38	32
S3LB11	4dr Sdn LE MT	52	52	49	46	41	38	32
S3LB61	4dr Sdn Popular SE AT	57	57	53	50	44	41	35
S3LB63	4dr Sdn Sport SE AT	58	58	54	51	45	42	36

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S U Z U K I

SUZUKI		12	24	27	30	36	39	48
EQUATOR 2WD								
61A2B	Ext Cab I4 MT	37	37	35	34	32	30	27
61A2C	Ext Cab I4 Comfort MT	40	40	38	36	33	32	29
61A8F	Ext Cab I4 Premium AT	43	43	41	40	37	35	32
63A8S	Crew Cab V6 Sport	45	45	43	42	39	37	33
EQUATOR 4WD								
62AFS	Ext Cab V6 Sport	45	45	43	42	39	37	33
64AFS	Crew Cab V6 Sport	46	46	44	43	40	38	34
63AFM	Crew Cab V6 RMZ-4	47	47	45	43	40	38	34
GRAND VITARA 2WD								
L1NB3S	4dr Wgn MT	35	35	33	32	29	27	23
L1NB3T	4dr Wgn AT Premium	37	37	35	33	30	28	24
L1NB4X	4dr Wgn Limited	43	43	41	39	36	34	29
GRAND VITARA 4WD								
L1NB5S	4dr Wgn AT Premium	41	41	39	37	33	31	27
L1NB5T	4dr Wgn AT Premium w/Alloys	41	41	39	37	33	31	27
L2MB5X	4dr Wgn Limited	47	47	44	42	38	36	31
KIZASHI								
6B233B	4dr Sdn S MT	45	45	43	41	37	35	32
6B239C	4dr Sdn SE CVT	46	46	44	42	38	36	32
6B233S	4dr Sdn GTS Sport MT	45	45	43	41	38	36	32
6B239S	4dr Sdn GTS Sport CVT	46	46	44	42	38	36	32
6B2336	4dr Sdn SLS Sport MT	45	45	43	41	37	35	32
6B2396	4dr Sdn SLS Sport CVT	46	46	44	42	38	36	32
6B23VB	4dr Sdn S AWD	48	48	45	43	39	37	33
6B23VC	4dr Sdn SE AWD	48	48	46	44	40	38	33
6B23V5	4dr Sdn GTS Sport AWD	48	48	46	44	40	38	33
6B23V6	4dr Sdn SLS Sport AWD	47	47	45	43	39	37	32
SX4								
H3NB14	5dr HB Sportback MT	48	48	45	42	37	34	28
H3NB64	5dr HB Sportback CVT	49	49	46	43	37	35	29
H3NB13	5dr HB Sportback Technology MT	50	50	47	44	39	36	30
H3NB63	5dr HB Sportback Technology CVT	50	50	47	44	39	36	30
H3NB21	5dr HB MT AWD	47	47	44	41	36	34	28
H3NB71	5dr HB Premium CVT AWD	49	49	46	43	37	34	28
H3NB22	5dr HB Technology MT AWD	50	50	47	44	39	36	30
H3NB71	5dr HB Technology CVT AWD	51	51	48	45	40	37	31
S3LB1H	4dr Sdn MT	46	46	43	40	35	33	27
S3LB1J	4dr Sdn LE MT	48	48	45	42	37	34	28
S3LB6F	4dr Sdn LE Anniversary Ed CVT	47	47	44	41	36	34	28
S3LB1N	4dr Sdn Sport S MT	50	50	47	44	39	36	30
S3LB6N	4dr Sdn Sport SE CVT	51	51	48	45	40	37	31
S3LB61	4dr Sdn Sport GTS CVT	50	50	47	44	39	36	30

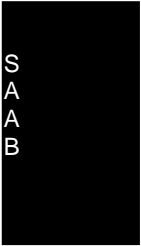
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New Saab Models

2011 NEW SAAB MODELS

SAAB

35



SAAB	12	24	27	30	36	39	48
9-3 CONVERTIBLE							
2dr Conv MT	39	39	37	35	32	30	25
2dr Conv AT	40	40	38	36	32	30	25
2dr Conv Aero MT	36	36	34	33	30	28	23
2dr Conv Aero AT	38	38	36	34	31	29	24
9-3 SERIES							
4dr Sdn MT	39	39	37	35	31	29	24
4dr Sdn AT	41	41	38	36	32	30	25
4dr Sdn XWD MT	41	41	39	37	33	31	26
4dr Sdn XWD AT	44	44	41	39	35	33	28
4dr Sdn Aero MT	35	35	33	31	28	26	23
4dr Sdn Aero AT	38	38	36	34	30	28	23
4dr Sdn Aero XWD MT	39	39	37	35	31	29	24
4dr Sdn Aero XWD AT	41	41	38	36	32	30	25
4dr Wgn MT	43	43	40	38	34	32	27
4dr Wgn AT	43	43	40	38	34	32	28
4dr Wgn Aero MT	40	40	38	36	32	30	25
4dr Wgn Aero AT	41	41	38	36	32	30	26
4dr Wgn 9-3X MT	41	41	39	37	33	31	26
4dr Wgn 9-3X AT	44	44	41	39	34	32	28
9-4X							
4dr Wgn 3.0i	48	48	45	42	37	35	30
4dr Wgn 3.0i XWD	49	49	46	43	37	35	30
4dr Wgn 3.0i Premium	47	47	44	41	36	34	29
4dr Wgn 3.0i Premium XWD	46	46	43	40	35	33	28
4dr Wgn Aero XWD	45	45	42	39	34	32	28
9-5 SERIES							
4dr Sdn Turbo4 MT	42	42	40	38	34	32	28
4dr Sdn Turbo4 AT	43	43	41	39	35	33	29
4dr Sdn Turbo4 Premium MT	39	39	37	35	32	30	26
4dr Sdn Turbo4 Premium AT	41	41	39	37	33	31	27
4dr Sdn Turbo6 XWD	42	42	40	38	34	32	28
4dr Sdn Aero XWD	41	41	39	37	33	31	27

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New Maserati Models

2012 NEW MASERATI MODELS

MASERATI 37

2011 NEW MASERATI MODELS

MASERATI 38



2012 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AUS2 2dr Cpe S
45AMC 2dr Cpe MC

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv 4.7
45ACSP 2dr Conv Sport

QUATTROPORTE

39ASUB 4dr Sdn S
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles
can be found on the corresponding
Ally Rate Sheet

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2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AF1 2dr Cpe 4.2
45AUS1 2dr Cpe S 4.7

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv

QUATTROPORTE

39AAUB 4dr Sdn 4.2
39ASUB 4dr Sdn S 4.7
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles
can be found on the corresponding
Ally Rate Sheet

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